

# San Antonio Board of Realtors MLS

MLS Report for: September 2020

## Single Family

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
3,623	2,744	32%	\$310,202	\$268,274	16%	\$261,200	\$235,400	11%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
140	127	11%	53	52	2%	3,725	7,107	3,036

## Condominium and Townhomes

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
72	65	11%	\$195,496	\$171,339	14%	\$155,000	\$135,000	15%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
165	137	21%	61	48	27%	81	290	65

## Multifamily

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
54	49	10%	\$295,134	\$319,368	-8%	\$300,000	\$325,000	-8%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
118	130	-9%	77	31	148%	52	155	29

## Residential Lots & Acreage

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
389	264	47%	\$112,353	\$72,577	55%	\$82,500	\$54,800	51%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			179	209	-14%	501	2,601	379

Note: Current month sales are preliminary

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## Residential Rental

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
1,268	1,051	21%	\$1,553	\$1,502	3%			
Price/ 100 Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
88	84	6%	39	44	-11%	1,360	1,383	1,178

## Commercial

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
20	41	-51%	\$236,414	\$292,740	-19%	\$18,200	\$137,500	-87%
Price/ Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			140	202	-31%	93	833	23

## Commercial Land

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
15	8	88%	\$235,310	\$310,354	-24%	\$130,000	\$90,000	44%
Price/ Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			526	322	63%	36	490	6

## Rural Farms & Ranches

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
51	35	46%	\$924,037	\$946,570	-2%	\$513,800	\$502,800	2%
Price/ Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			167	175	-5%	62	516	41

Note: Current month sales are preliminary

**San Antonio Board of Realtors MLS**  
**MLS Year-to-Date Report for: September 2020**

**Single Family**

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
28,381	26,398	8%	\$287,992	\$268,907	7%	\$247,200	\$233,500	6%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
133	126	6%	61	59	4%	34,782	8,515	28,415

**Condominium and Townhomes**

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
595	597	0%	\$178,684	\$191,090	-6%	\$139,900	\$134,400	4%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
149	154	-3%	69	68	1%	872	310	543

**Multifamily**

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
319	361	-12%	\$305,241	\$299,598	2%	\$301,400	\$291,200	4%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
113	112	1%	73	51	42%	487	166	328

**Residential Lots & Acreage**

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
2,722	2,519	8%	\$95,648	\$86,487	11%	\$68,700	\$60,200	14%
Price/Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			176	181	-3%	4,129	3,002	2,700

**San Antonio Board of Realtors MLS**  
**MLS Year-to-Date Report for: September 2020**

**Residential Rental**

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
11,932	11,543	3%	\$1,521	\$1,494	2%			
Price/ 100 Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
86	37	136%	48	48	-1%	13,154	1,590	11,831

**Commercial**

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
191	239	-20%	\$258,557	\$303,156	-15%	\$187,000	\$171,000	9%
Price/ Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			154	189	-18%	840	821	148

**Commercial Land**

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
74	90	-18%	\$259,517	\$397,356	-35%	\$175,000	\$205,600	-15%
Price/ Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			379	394	-4%	327	504	46

**Rural Farms & Ranches**

Sales	Sales Year Ago	% Change Year Ago	Average Price	Avg Price Year Ago	% Change Year Ago	Median Price	Med Price Year Ago	% Change Year Ago
318	332	-4%	\$716,634	\$735,617	-3%	\$425,800	\$448,700	-5%
Price/ Sqft	Price/SF Year Ago	% Change Year Ago	DOM	DOM Year Ago	% Change Year Ago	New Listings	Active Listings	Pending Sales
			186	176	6%	700	556	306

# San Antonio Board of Realtors MLS

Sales Closed by Area for: September 2020

Single Family

Year	Month	Sales	Average Sales Price	Median Sales Price	Sales Price per Sqft	Sold to List Price	Coop Sales	New Listings	Active Listings	Pending Sales	DOM	Estimated Days-to-Sell
<b>Area: 1</b>												
2019	Sep	359	\$268,727	\$254,100	\$116	99%	90%	403	1,136	308	59	50
2020	Sep	502	\$285,704	\$269,300	\$123	99%	90%	423	749	366	51	28
<b>Area: 2</b>												
2019	Sep	105	\$193,722	\$187,000	\$102	99%	93%	150	270	104	30	35
2020	Sep	153	\$223,499	\$219,600	\$111	100%	93%	135	169	103	29	20
<b>Area: 3</b>												
2019	Sep	101	\$192,228	\$192,500	\$109	99%	89%	148	244	90	34	35
2020	Sep	104	\$213,667	\$209,000	\$122	101%	84%	122	146	94	25	22
<b>Area: 4</b>												
2019	Sep	97	\$218,782	\$209,800	\$116	99%	87%	110	226	82	27	33
2020	Sep	103	\$224,538	\$222,500	\$123	100%	88%	105	152	100	23	24
<b>Area: 5</b>												
2019	Sep	41	\$372,660	\$284,400	\$144	97%	90%	63	169	37	60	57
2020	Sep	56	\$419,123	\$337,500	\$159	97%	82%	69	124	47	34	39
<b>Area: 6</b>												
2019	Sep	65	\$382,889	\$342,600	\$148	98%	92%	70	219	54	35	55
2020	Sep	76	\$452,447	\$371,700	\$166	97%	87%	76	163	57	46	40
<b>Area: 7</b>												
2019	Sep	42	\$115,764	\$115,000	\$94	97%	83%	69	148	51	46	52
2020	Sep	51	\$130,042	\$135,000	\$109	99%	96%	56	106	37	61	35
<b>Area: 8</b>												
2019	Sep	44	\$170,646	\$165,000	\$114	98%	91%	60	146	40	31	49
2020	Sep	42	\$224,903	\$198,300	\$127	99%	93%	56	109	40	47	39
<b>Area: 9</b>												
2019	Sep	52	\$238,964	\$195,000	\$140	94%	85%	80	223	39	55	61
2020	Sep	58	\$333,154	\$233,300	\$168	97%	83%	85	203	56	48	55
<b>Area: 10</b>												
2019	Sep	128	\$438,240	\$405,700	\$147	98%	92%	160	604	120	71	82
2020	Sep	169	\$486,208	\$432,600	\$156	98%	88%	161	416	155	72	46
<b>Area: 11</b>												
2019	Sep	15	\$309,235	\$316,700	\$176	95%	87%	25	86	11	59	92
2020	Sep	21	\$318,535	\$275,000	\$192	96%	67%	28	99	14	83	115
<b>Area: 12</b>												
2019	Sep	22	\$184,968	\$155,000	\$143	96%	95%	67	169	21	46	103
2020	Sep	33	\$200,123	\$192,500	\$151	97%	85%	55	140	24	80	79
<b>Area: 13</b>												
2019	Sep	48	\$408,354	\$400,000	\$188	96%	88%	71	311	49	74	81
2020	Sep	76	\$444,738	\$353,600	\$209	96%	86%	100	268	45	55	68
<b>Area: 14</b>												
2019	Sep	89	\$223,444	\$223,600	\$117	98%	90%	108	219	69	32	39
2020	Sep	113	\$253,226	\$248,400	\$126	100%	92%	101	123	78	30	22
<b>Area: 15</b>												
2019	Sep	91	\$198,074	\$184,600	\$112	99%	92%	107	216	67	31	39
2020	Sep	74	\$212,566	\$208,300	\$116	98%	89%	87	125	76	31	23
<b>Area: 16</b>												
2019	Sep	119	\$194,924	\$192,100	\$105	99%	87%	134	276	96	34	40
2020	Sep	114	\$199,940	\$200,600	\$109	100%	94%	110	151	94	26	23

Note: Current month data are preliminary

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## Sales Closed by Area for: September 2020

### Single Family

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<b>Area: 17</b>												
2019	Sep	165	\$193,687	\$182,300	\$101	98%	92%	223	520	128	54	48
2020	Sep	193	\$225,087	\$208,000	\$114	99%	90%	184	304	154	58	26
<b>Area: 18</b>												
2019	Sep	213	\$371,036	\$340,400	\$129	98%	90%	261	889	189	61	55
2020	Sep	335	\$388,807	\$352,200	\$139	99%	90%	313	533	259	47	32
<b>Area: 19</b>												
2019	Sep	61	\$145,356	\$144,200	\$95	96%	85%	88	206	46	39	57
2020	Sep	50	\$174,607	\$171,700	\$118	97%	92%	78	129	69	55	36
<b>Area: 20</b>												
2019	Sep	60	\$231,710	\$193,600	\$128	95%	87%	99	262	54	33	64
2020	Sep	94	\$207,710	\$198,300	\$122	99%	94%	176	255	113	61	43
<b>Area: 21</b>												
2019	Sep	33	\$153,670	\$149,000	\$110	98%	85%	37	82	23	52	43
2020	Sep	36	\$162,286	\$160,000	\$116	99%	89%	36	65	24	43	33
<b>Area: 22</b>												
2019	Sep	34	\$147,888	\$156,700	\$101	98%	91%	63	150	36	46	63
2020	Sep	47	\$164,157	\$160,000	\$113	98%	94%	48	74	56	59	25
<b>Area: 23</b>												
2019	Sep	65	\$202,732	\$200,900	\$113	98%	91%	92	186	69	43	36
2020	Sep	104	\$208,851	\$213,000	\$123	99%	90%	124	191	132	53	33
<b>Area: 24</b>												
2019	Sep	16	\$324,619	\$275,000	\$177	95%	81%	30	138	23	91	94
2020	Sep	25	\$336,661	\$327,800	\$161	98%	76%	20	69	23	130	45
<b>Area: 25</b>												
2019	Sep	48	\$458,593	\$392,900	\$168	97%	77%	75	365	49	46	97
2020	Sep	83	\$617,852	\$481,000	\$202	97%	87%	87	253	80	86	60
<b>Area: 26</b>												
2019	Sep	218	\$346,877	\$296,700	\$154	97%	89%	292	936	210	70	68
2020	Sep	356	\$409,354	\$357,100	\$169	98%	89%	309	614	279	69	37
<b>Area: 27</b>												
2019	Sep	242	\$247,242	\$239,000	\$119	98%	87%	326	939	212	58	55
2020	Sep	335	\$285,471	\$263,300	\$128	99%	89%	303	598	267	54	33
<b>Area: 28</b>												
2019	Sep	45	\$300,487	\$288,600	\$141	99%	73%	70	218	32	52	69
2020	Sep	67	\$336,023	\$341,700	\$154	99%	90%	65	159	52	53	44
<b>Area: 29</b>												
2019	Sep	19	\$209,400	\$175,000	\$116	99%	84%	28	125	25	72	73
2020	Sep	21	\$211,001	\$212,500	\$125	99%	90%	27	95	29	59	54
<b>Area: 30</b>												
2019	Sep	49	\$293,546	\$260,700	\$133	98%	92%	80	210	46	61	70
2020	Sep	58	\$270,141	\$258,300	\$136	99%	90%	57	124	50	69	36
<b>Area: 31</b>												
2019	Sep	58	\$286,903	\$260,000	\$155	97%	76%	113	480	56	72	119
2020	Sep	73	\$412,285	\$300,000	\$184	96%	68%	129	401	63	102	95

Note: Current month data are preliminary