MLS Summary Report

November 2022

Current Month: November 2022

Property Type	Closed Listings*	% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
All (New and Existing)								
Single Family	2,295	-24%	\$854,029,248	-21%	\$372,126	4%	\$314,625	5%
Condominiums and Townhomes	62	-25%	\$14,589,028	-23%	\$235,307	3%	\$170,000	-3%
Multifamily	38	15%	\$15,856,505	9%	\$417,276	-6%	\$391,000	23%
Residential Lots & Acreage	172	-47%	\$27,239,590	-42%	\$158,370	10%	\$120,000	18%
Residential Rental	1,047	21%	\$1,855,537	30%	\$1,772	7%	\$1,700	6%
Commercial	32	-6%	\$30,181,408	185%	\$943,169	202%	\$487,500	129%
Commercial Land	6	-50%	\$4,616,059	-60%	\$769,343	-19%	\$161,250	-69%
Rural Farms & Ranches	22	-56%	\$24,074,483	-65%	\$1,094,295	-19%	\$749,000	21%
Existing Home								
Single Family	1,683	-33%	\$614,514,033	-31%	\$365,130	4%	\$300,000	2%
Condominiums and Townhomes	60	-28%	\$13,880,143	-27%	\$231,336	1%	\$168,500	-4%
Multifamily	33	6%	\$13,512,361	6%	\$409,465	-1%	\$360,000	14%
Residential Rental	913	20%	\$1,601,383	29%	\$1,754	7%	\$1,695	6%
Commercial	32	-6%	\$30,181,408	185%	\$943,169	202%	\$487,500	129%
Commercial Land	6	-50%	\$4,616,059	-60%	\$769,343	-19%	\$161,250	-69%
Rural Farms & Ranches	22	-55%	\$24,074,483	-64%	\$1,094,295	-21%	\$749,000	20%
New Construction								
Single Family	611	21%	\$239,137,426	24%	\$391,387	3%	\$339,900	2%
Condominiums and Townhomes	2	100%	\$693,000	100%	\$346,500	100%	\$346,500	100%
Multifamily	6	200%	\$2,775,480	52%	\$462,580	-49%	\$500,000	-45%
Residential Rental	134	35%	\$254,174	39%	\$1,897	3%	\$1,830	8%

* Closed listing counts are preliminary.

MLS Summary Report November 2022

Current Month: November 2022

Descent of the transfer		% Change	DOM	-	0	% Change	New	% Change	Active	%Change
Property Type	Sqft*	Year Ago	DOM	Year Ago	Listings	Year Ago	Listings	Year Ago	Listings	Year Ago
All (New and Existing)										
Single Family	\$178	7%	52	68%	1,827	-41%	2,978	-10%	10,304	90%
Condominiums and Townhomes	\$211	10%	61	42%	34	-56%	49	-39%	229	15%
Multifamily	\$165	11%	48	12%	18	-50%	57	50%	190	30%
Residential Lots & Acreage	\$17	-2%	81	4%	142	-56%	454	3%	3,143	55%
Residential Rental	\$110	4%	36	44%	1,042	22%	1,330	29%	2,460	104%
Commercial	\$207	63%	133	-23%	21	-25%	76	-16%	672	0%
Commercial Land	\$10	-95%	210	10%	4	-78%	29	-41%	433	4%
Rural Farms & Ranches	\$388	-37%	104	-7%	20	-61%	71	-3%	575	30%
Existing Home										
Single Family	\$175	6%	42	62%	1,189	-51%	2,219	-13%	6,536	75%
Condominiums and Townhomes	\$210	9%	50	16%	34	-54%	47	-36%	199	14%
Multifamily	\$160	8%	39	-15%	15	-57%	50	47%	156	24%
Residential Rental	\$110	4%	36	44%	876	16%	1,111	22%	2,031	103%
Commercial	\$207	63%	133	-23%	21	-22%	74	-16%	645	-1%
Commercial Land	\$10	-95%	210	10%	4	-78%	29	-41%	433	4%
Rural Farms & Ranches	\$388	-38%	104	-9%	20	-60%	69	-1%	564	28%
New Construction										
Single Family	\$188	2%	80	38%	638	-6%	759	-1%	3,768	126%
Condominiums and Townhomes	\$243	100%	346	100%	-	-100%	2	-67%	30	15%
Multifamily	\$193	19%	105	1650%	3	200%	7	75%	34	70%
Residential Rental	\$114	2%	38	46%	166	69%	219	74%	429	110%

* Rental Price/Sqft is shown as price/100 Sqft.

MLS Summary Report

November 2022

Year-to-Date as of November 2022

Property Type	Closed Listings*	% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
All (New and Existing)								
Single Family	33,957	-8%	\$12,909,645,852	3%	\$380,176	13%	\$323,000	14%
Condominiums and Townhomes	891	-8%	\$222,104,923	-1%	\$249,276	8%	\$187,500	16%
Multifamily	513	11%	\$207,125,106	30%	\$403,753	17%	\$375,000	27%
Residential Lots & Acreage	3,847	-15%	\$613,491,356	3%	\$159,473	22%	\$120,000	32%
Residential Rental	12,718	10%	\$23,135,399	21%	\$1,819	11%	\$1,750	10%
Commercial	433	4%	\$195,996,042	48%	\$452,647	43%	\$248,000	27%
Commercial Land	145	-5%	\$102,847,072	30%	\$709,290	37%	\$300,000	13%
Rural Farms & Ranches	492	-13%	\$546,367,961	-4%	\$1,110,504	10%	\$742,311	30%
Existing Home								
Single Family	26,593	-11%	\$10,085,105,830	-1%	\$379,239	11%	\$320,000	13%
Condominiums and Townhomes	850	-10%	\$206,686,360	4%	\$243,160	15%	\$183,950	15%
Multifamily	402	-2%	\$153,102,308	11%	\$380,852	14%	\$315,000	15%
Residential Rental	11,279	6%	\$20,316,697	17%	\$1,801	10%	\$1,750	11%
Commercial	429	6%	\$192,209,079	45%	\$448,040	37%	\$245,000	17%
Commercial Land	145	-5%	\$102,847,072	30%	\$709,290	37%	\$300,000	13%
Rural Farms & Ranches	486	-14%	\$542,473,658	-4%	\$1,116,201	11%	\$749,000	31%
New Construction								
Single Family	7,362	3%	\$2,823,838,845	23%	\$383,570	19%	\$331,746	17%
Condominiums and Townhomes	41	28%	\$15,394,101	-39%	\$375,466	-52%	\$369,900	-19%
Multifamily	111	109%	\$53,990,945	142%	\$486,405	16%	\$475,000	25%
Residential Rental	1,439	46%	\$2,818,808	63%	\$1,959	12%	\$1,850	12%
Commercial	3	-79%	\$3,775,000	26864%	\$1,258,333	125733%	\$1,395,000	348650%
Rural Farms & Ranches	6	50%	\$3,900,000	0%	\$650,000	-33%	\$580,000	61%

* Closed listing counts are preliminary until 12 month revision.

MLS Summary Report November 2022

Year-to-Date as of November 2022

Property Type	Price/ Sqft*	% Change Vear Ago	DOM	% Change Year Ago		% Change Year Ago	New Listings	% Change Year Ago	Active Listings	%Change Year Ago
	Squ	I car rigo	DOM	I cui rigo	Listings	I cui 11go	Listings	I cui rigo	Listings	I cui rigo
<u>All (New and Existing)</u>										
Single Family	\$182	17%	34	6%	32,969	-14%	45,608	6%	7,151	38%
Condominiums and Townhomes	\$200	11%	46	-18%	864	-15%	1,092	-6%	203	-10%
Multifamily	\$163	19%	42	-7%	467	-12%	752	4%	152	8%
Residential Lots & Acreage	\$38	53%	75	-32%	3,682	-20%	6,818	17%	2,428	25%
Residential Rental	\$112	9%	28	17%	12,868	11%	15,986	22%	1,755	51%
Commercial	\$146	38%	162	-19%	423	0%	1,011	3%	624	-14%
Commercial Land	\$128	17%	240	-11%	127	-28%	461	9%	408	-5%
Rural Farms & Ranches	\$645	20%	112	-16%	446	-23%	1,099	15%	462	17%
Existing Home										
Single Family	\$180	16%	27	4%	25,615	-16%	35,108	2%	4,773	27%
Condominiums and Townhomes	\$197	15%	45	-12%	826	-15%	1,024	-8%	176	-14%
Multifamily	\$158	16%	47	-4%	379	-13%	622	1%	125	-3%
Residential Rental	\$111	9%	27	17%	11,371	7%	14,001	18%	1,485	44%
Commercial	\$146	33%	163	-19%	420	3%	984	3%	603	-14%
Commercial Land	\$128	17%	240	-11%	127	-28%	461	9%	408	-5%
Rural Farms & Ranches	\$642	19%	113	-16%	440	-23%	1,081	14%	457	17%
New Construction										
Single Family	\$191	19%	63	11%	7,354	-4%	10,500	22%	2,378	69%
Condominiums and Townhomes	\$259	-39%	54	-74%	38	-5%	68	42%	27	35%
Multifamily	\$180	23%	23	188%	88	-6%	130	26%	26	117%
Residential Rental	\$118	4%	39	50%	1,497	48%	1,985	63%	270	101%
Commercial	\$60	16084%	57	-69%	2	-86%	27	8%	20	-5%
Rural Farms & Ranches	\$787	75%	50	43%	6	0%	18	64%	5	25%

* Rental Price/Sqft is shown as price/100 Sqft.

Closed Listings by Month as of November 2022

Single Family: All(New and Existing)

		Closed	Average	Median	Price/	New	Active	Pending		Close to
Year	Month	Listings*	Price	Price	Sqft	Listings	Listings	Listings	DOM	Orig. List Price
2020	Jan	2,091	\$265,117	\$226,000	\$127	3,569	9,527	2,798	65	95.4%
2020	Feb	2,394	\$273,283	\$235,000	\$127	3,603	9,427	3,011	73	95.6%
2020	Mar	3,022	\$275,519	\$237,000	\$129	4,008	9,101	3,067	68	96.5%
2020	Apr	2,729	\$272,666	\$239,000	\$128	3,543	9,248	2,902	60	96.7%
2020	May	2,861	\$279,130	\$241,000	\$130	4,092	8,952	4,004	62	96.7%
2020	Jun	3,818	\$289,546	\$249,900	\$132	3,998	8,032	4,141	60	97.1%
2020	Jul	4,247	\$299,502	\$256,000	\$135	4,291	7,753	3,843	57	97.2%
2020	Aug	3,687	\$298,892	\$256,999	\$136	4,039	7,316	3,739	54	97.6%
2020	Sep	3,613	\$307,046	\$257,000	\$138	3,736	7,023	3,279	52	97.7%
2020	Oct	3,444	\$305,566	\$255,380	\$138	3,894	6,870	3,509	48	97.8%
2020	Nov	3,125	\$308,849	\$256,000	\$140	3,102	6,395	3,012	48	97.7%
2020	Dec	3,538	\$316,509	\$260,000	\$142	2,638	5,557	2,726	48	97.8%
2021	Jan	2,526	\$299,359	\$255,000	\$141	3,316	5,385	3,369	45	97.7%
2021	Feb	2,419	\$311,406	\$260,900	\$145	2,646	4,632	2,780	50	98.3%
2021	Mar	3,457	\$314,755	\$264,900	\$146	3,780	4,231	3,851	44	99.0%
2021	Apr	3,422	\$330,416	\$273,900	\$151	4,138	4,391	3,664	36	100.1%
2021	May	3,622	\$338,965	\$279,000	\$155	4,155	4,450	3,785	33	101.0%
2021	Jun	3,991	\$340,932	\$286,000	\$156	4,497	4,740	3,658	25	101.6%
2021	Jul	3,884	\$349,057	\$294,900	\$161	4,884	5,592	3,529	24	101.9%
2021	Aug	3,748	\$348,733	\$295,000	\$162	4,674	6,067	3,737	23	100.8%
2021	Sep	3,623	\$346,994	\$295,000	\$163	3,811	5,905	3,315	27	99.8%
2021	Oct	3,263	\$354,548	\$300,000	\$165	3,883	5,965	3,400	28	99.1%
2021	Nov	3,028	\$357,288	\$300,941	\$167	3,316	5,415	3,121	31	99.0%
2021	Dec	3,526	\$359,089	\$305,000	\$171	2,795	4,816	2,799	34	98.9%
2022	Jan	2,495	\$348,850	\$300,000	\$169	3,192	4,419	3,274	34	98.9%
2022	Feb	2,737	\$357,186	\$305,000	\$175	3,466	4,174	3,208	38	99.5%
2022	Mar	3,539	\$369,337	\$316,000	\$181	3,811	4,014	3,516	35	100.5%
2022	Apr	3,312	\$388,200	\$323,000	\$183	4,292	4,651	3,336	30	101.8%
2022	May	3,574	\$389,025	\$335,000	\$187	4,633	5,543	3,372	27	101.5%
2022	Jun	3,665	\$397,797	\$340,000	\$190	5,405	7,173	3,174	29	101.0%
2022	Jul	3,286	\$387,850	\$329,000	\$185	5,133	8,821	3,031	28	99.4%
2022	Aug	3,275	\$388,518	\$326,000	\$185	4,604	9,278	3,169	31	97.6%
2022	Sep	3,194	\$386,928	\$327,500	\$185	4,110	9,872	2,580	42	96.6%
2022	Oct	2,585	\$379,968	\$320,690	\$182	3,984	10,419	2,482	45	95.7%
2022	Nov	2,295	\$372,126	\$314,625	\$178	2,978	10,304	1,827	52	94.2%

* Closed listing counts for prior 3 months are preliminary.

Closed Listings by Price Cohort for: November 2022 Single Family: All(New and Existing)

Price Cohort	Closed Listings*	Percent Dist	% Change Year Ago	Closed YTD	% Change Year Ago	Active Listings	DOM	Close to Orig. List Price	Months Inventory
\$0 - \$69,999	17	0.7%	21%	135	-27%	33	38	79.7%	2.7
\$70,000 - \$99,999	31	1.4%	-11%	304	-24%	57	63	80.6%	2.1
\$100,000 - \$149,999	75	3.3%	-26%	959	-30%	220	41	88.3%	2.5
\$150,000 - \$199,999	166	7.2%	-32%	2,092	-46%	527	40	92.1%	2.7
\$200,000 - \$249,999	298	13.0%	-36%	4,044	-44%	879	42	94.0%	2.3
\$250,000 - \$299,999	423	18.4%	-31%	6,412	-15%	1,761	50	95.6%	3.0
\$300,000 - \$399,999	610	26.6%	-20%	9,575	21%	2,833	50	96.0%	3.3
\$400,000 - \$499,999	290	12.6%	-7%	4,516	20%	1,437	57	93.9%	3.5
\$500,000 - \$749,999	265	11.6%	-26%	4,116	26%	1,554	69	94.5%	4.2
\$750,000 - \$999,999	80	3.5%	13%	1,089	36%	553	69	94.9%	5.6
\$1,000,000 +	39	1.7%	-25%	711	21%	450	47	91.4%	7.0
	2,294			33,953		10,304			3.3

* Closed listing counts are preliminary.

Closed Listings by Area for: November 2022

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/ Sqft	Close to OL Price	New Listings	Active Listings	Pending Listings	DOM	Months Inventory
Area: 01			A O 40 T O 4	* ***	A 455	404.00/	100	004	074		
2021 2022	Nov Nov	388 332	\$349,781 \$368,086	\$325,000 \$339,500	\$155 \$166	101.0% 96.0%	400 382	661	371 302	30 65	1.6 3.3
Area: 02	NOV	332	\$300,000	ą <u>3</u> 39,500	\$166	90.0%	302	1,349	302	05	3.3
2021	Nov	135	\$249,882	\$253,000	\$137	101.6%	116	128	108	22	0.9
2022	Nov	84	\$280,701	\$275,000	\$144	95.1%	90	270	55	35	2.4
Area: 03											
2021	Nov	104	\$267,312	\$258,500	\$149	100.8%	113	115	112	20	1.0
2022	Nov	70	\$270,792	\$250,000	\$165	96.8%	104	206	59	24	2.2
Area: 04 2021	Nov	07	¢000 400	¢070 500	¢151	00 50/	05	115	00	20	
2021	Nov Nov	97 67	\$282,130 \$306,303	\$278,500 \$309,750	\$151 \$161	98.5% 94.3%	95 67	115 201	92 47	20 48	1.1 2.1
Area: 05	NOV	07	ψ300,303	\$509,750	φισι	34.378	07	201	47	40	2.1
2021	Nov	56	\$438,708	\$369,750	\$167	98.7%	38	70	38	27	1.3
2022	Nov	33	\$489,833	\$402,000	\$189	92.5%	29	99	22	53	2.2
Area: 06											
2021	Nov	61	\$483,969	\$405,000	\$185	98.4%	58	74	59	37	1.0
2022	Nov	24	\$516,268	\$427,500	\$212	94.9%	36	101	18	32	1.9
Area: 07			• • • • • • • • •	• • • • • • •	• ·						
2021	Nov	27	\$166,487	\$169,999	\$127	96.7%	65	115	60	35	2.6
2022 Area: 08	Nov	42	\$164,372	\$170,000	\$139	92.2%	55	160	34	44	2.8
2021	Nov	48	\$209,821	\$211,400	\$150	93.7%	58	96	57	27	1.9
2021	Nov	40 37	\$209,821 \$247,873	\$211,400 \$230,000	\$150 \$154	93.4%	50	90 145	22	72	3.4
Area: 09	NOV	51	Ψ247,070	ψ200,000	ΨIUT	55.470	50	140	22	12	0.4
2021	Nov	64	\$279,708	\$227,500	\$184	95.0%	73	156	71	32	2.3
2022	Nov	52	\$396,009	\$330,000	\$209	86.4%	62	176	23	64	2.8
Area: 10			. ,	. ,							
2021	Nov	119	\$574,128	\$515,000	\$189	98.8%	117	152	130	39	1.1
2022	Nov	85	\$620,642	\$525,000	\$201	93.4%	77	371	69	60	3.4
Area: 11			•	•							
2021 2022	Nov	12	\$370,308	\$312,750	\$233	95.2%	23	44	15	58	2.5
Area: 12	Nov	11	\$299,800	\$242,750	\$231	88.8%	21	88	8	59	6.0
2021	Nov	25	\$224,888	\$208,000	\$160	93.8%	70	134	44	47	3.5
2022	Nov	23	\$186,320	\$200,000 \$163,025	\$158	93.6% 92.6%	63	182	18	51	5.0
Area: 13	1101	27	ψ100,020	ψ100,020	φισσ	02.070	00	102	10	01	0.0
2021	Nov	44	\$489,430	\$424,250	\$222	96.1%	60	149	64	40	2.3
2022	Nov	42	\$510,628	\$500,000	\$229	93.5%	56	138	32	34	2.5
Area: 14											
2021	Nov	77	\$314,132	\$302,500	\$156	99.8%	92	115	86	24	1.2
2022	Nov	63	\$334,695	\$320,000	\$181	96.1%	61	139	45	32	1.7
Area: 15			*	* • • • • • • •							
2021 2022	Nov	96	\$253,620	\$244,000 \$266,500	\$149 \$157	101.2%	71	107	82	29	1.2
Area: 16	Nov	47	\$270,523	\$266,500	\$157	95.0%	66	147	38	45	2.0
2021	Nov	121	\$261,393	\$255,000	\$142	99.9%	113	138	117	26	1.2
2022	Nov	89	\$272,029	\$259,950	\$148	95.2%	86	261	49	35	2.3
Area: 17			+ _,0_0	+==0,000	÷				.5		
2021	Nov	189	\$269,718	\$257,000	\$143	99.9%	179	274	177	24	1.4
2022	Nov	134	\$301,998	\$277,000	\$155	95.7%	188	574	109	61	3.2
Area: 18											
2021	Nov	219	\$504,886	\$450,000	\$176	100.3%	181	273	209	32	1.1
2022	Nov	126	\$508,720	\$454,495	\$188	96.7%	197	517	105	37	2.6
Area: 19	New		#004	\$400.000	6440	07 10/	70	100	<i></i>		4.0
2021 2022	Nov	65 55	\$201,111 \$202,568	\$196,000 \$202,750	\$142 \$151	97.1%	78 77	130	64 21	30	1.9
Area: 20	Nov	55	\$203,568	\$202,750	\$151	93.2%	77	220	31	38	3.3
2021	Nov	113	\$278,200	\$251,500	\$159	98.1%	159	282	123	40	2.4
2022	Nov	104	\$278,200 \$267,780	\$258,495	\$160	90.1 <i>%</i> 94.4%	122	520	75	40 65	4.3
	NOV Avu Deel Este			÷=00,100	4.00	2/0		520	10		

Produced by: Real Estate Center at Texas A&M University

Data: San Antonio Board of REALTORS/Data Relevance Project 12/8/2022

Closed Listings by Area for: November 2022

Single Family: All(New and Existing)

		Closed	Average	Median	Price/	Close to	New	Active	Pending		Months
Year	Month	Listings*	Price	Price	Sqft	OL Price	Listings	Listings	Listings	DOM	Inventory
Area: 21											
2021	Nov	37	\$167,212	\$155,000	\$128	95.4%	36	49	28	28	1.6
2022	Nov	34	\$187,805	\$185,000	\$145	88.8%	50	165	25	48	4.4
Area: 22											
2021	Nov	37	\$178,043	\$185,000	\$141	98.6%	55	91	36	23	2.1
2022	Nov	44	\$183,547	\$175,000	\$146	92.7%	59	164	31	34	3.6
Area: 23											
2021	Nov	102	\$250,053	\$249,500	\$152	99.4%	133	237	115	44	1.9
2022	Nov	74	\$271,521	\$272,900	\$166	94.4%	114	425	116	43	3.5
Area: 24											
2021	Nov	26	\$392,060	\$336,000	\$226	92.1%	30	94	25	51	3.6
2022	Nov	19	\$355,553	\$325,000	\$230	92.0%	33	154	9	51	6.3
Area: 25											
2021	Nov	73	\$676,889	\$536,800	\$235	98.4%	54	111	51	43	1.6
2022	Nov	37	\$1,125,604	\$660,000	\$313	92.9%	55	231	27	48	4.2
Area: 26											
2021	Nov	218	\$545,558	\$478,672	\$229	98.1%	254	408	259	41	1.6
2022	Nov	183	\$543,527	\$500,000	\$228	94.0%	240	946	144	65	3.7
Area: 27											
2021	Nov	244	\$337,614	\$314,500	\$158	100.2%	280	418	288	24	1.4
2022	Nov	201	\$349,401	\$336,950	\$175	94.8%	274	1,059	177	54	3.9
Area: 28											
2021	Nov	53	\$407,438	\$399,900	\$183	97.3%	88	143	61	30	2.2
2022	Nov	33	\$360,480	\$343,950	\$192	94.6%	59	232	32	54	3.6
Area: 29											
2021	Nov	36	\$267,106	\$259,000	\$156	97.0%	40	102	37	39	3.2
2022	Nov	23	\$259,185	\$260,000	\$147	92.2%	28	161	14	60	4.1
Area: 30											
2021	Nov	52	\$349,206	\$290,000	\$171	94.7%	51	95	39	37	1.7
2022	Nov	44	\$389,477	\$280,250	\$178	93.1%	42	213	23	50	4.4
Area: 31				· ·							
2021	Nov	90	\$399,871	\$318,260	\$200	94.6%	136	339	103	43	3.3
2022	Nov	78	\$399,333	\$340,000	\$213	88.7%	135	690	68	60	6.1

* Closed listing counts are preliminary.