MLS Summary Report March 2024

Current Month: March 2024

Property Type		% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
All (New and Existing)								
Single Family	3,244	3%	\$1,202,951,438	5%	\$370,824	2%	\$310,223	0%
Condominiums and Townhomes	49	-16%	\$14,282,040	-10%	\$291,470	7%	\$175,000	-19%
Multifamily	40	33%	\$13,576,833	12%	\$339,421	-16%	\$304,825	-27%
Residential Lots & Acreage	249	-21%	\$39,348,867	-29%	\$158,028	-10%	\$122,750	15%
Residential Rental	1,423	0%	\$2,590,225	0%	\$1,820	0%	\$1,750	0%
Commercial	29	-15%	\$13,987,669	-29%	\$482,333	-17%	\$182,500	104%
Commercial Land	9	-10%	\$4,026,000	-17%	\$447,333	-8%	\$425,000	60%
Rural Farms & Ranches	49	14%	\$64,992,564	78%	\$1,326,379	56%	\$725,000	65%
Existing Home								
Single Family	1,989	-5%	\$752,654,128	0%	\$378,408	6%	\$307,000	1%
Condominiums and Townhomes	49	-13%	\$14,282,040	-5%	\$291,470	9%	\$175,000	-19%
Multifamily	36	57%	\$11,592,169	36%	\$322,005	-13%	\$275,000	-27%
Residential Rental	1,296	3%	\$2,355,232	3%	\$1,817	0%	\$1,750	1%
Commercial	28	-18%	\$14,001,645	-29%	\$500,059	-14%	\$240,000	169%
Commercial Land	9	-10%	\$4,026,000	-17%	\$447,333	-8%	\$425,000	60%
Rural Farms & Ranches	49	14%	\$64,992,564	78%	\$1,326,379	56%	\$725,000	65%
New Construction								
Single Family	1,255	20%	\$450,312,562	15%	\$358,815	-4%	\$314,990	-3%
Multifamily	4	-43%	\$1,915,000	-47%	\$478,750	-7%	\$422,500	-18%
Residential Rental	126	-23%	\$233,161	-25%	\$1,850	-3%	\$1,708	-8%
Commercial	1	100%	\$3,750	100%	\$3,750	100%	\$3,750	100%

* Closed listing counts are preliminary.

MLS Summary Report March 2024

Current Month: March 2024

Property Type	Price/ Sqft*	% Change	DOM	% Change Year Ago		% Change Year Ago	New Listings	% Change Year Ago	Active Listings	%Change Year Ago
	Squ	I cai Ago	DOM	I cai Ago	Listings	I cal Ago	Listings	I cai Ago	Listings	I cal Ago
All (New and Existing)										
Single Family	\$178	1%	79	7%	2,761	-19%	4,606		12,495	35%
Condominiums and Townhomes	\$229	13%	73	12%	57	-15%	142	42%	445	82%
Multifamily	\$143	-8%	93	107%	48	55%	110	67%	283	33%
Residential Lots & Acreage	\$109	89%	120	18%	246	-23%	717	9%	4,071	23%
Residential Rental	\$112	-1%	58	29%	1,392	-2%	1,612	3%	3,170	36%
Commercial	\$119	23%	150	26%	26	-37%	98	9%	766	9%
Commercial Land	\$1	-64%	181	-48%	4	-56%	39	15%	461	11%
Rural Farms & Ranches	\$1,23 4	113%	164	55%	34	-17%	106	12%	773	39%
Existing Home										
Single Family	\$178	2%	72	18%	1,635	-27%	3,224	8%	8,371	42%
Condominiums and Townhomes	\$229	13%	73	9%	55	-15%	134	47%	408	82%
Multifamily	\$136	-7%	90	173%	36	50%	88	66%	217	25%
Residential Rental	\$112	-1%	59	37%	1,262	0%	1,442	4%	2,791	42%
Commercial	\$125	29%	154	29%	25	-39%	96	8%	738	9%
Commercial Land	\$1	-64%	181	-48%	4	-56%	39	15%	461	11%
Rural Farms & Ranches	\$1,23 4	113%	164	55%	34	-13%	104	9%	755	39%
New Construction										
Single Family	\$178	-1%	90	-10%	1,126	-2%	1,382	32%	4,124	21%
Multifamily	\$195	5%	120	46%	12	71%	22	69%	66	65%
Residential Rental	\$113	-4%	50	-15%	130	-20%	170	-6%	379	4%
Commercial	\$1	100%	23	100%	1	100%	2	100%	28	8%

* Rental Price/Sqft is shown as price/100 Sqft.

MLS Summary Report March 2024

Year-to-Date as of March 2024

Property Type	Closed Listings*	% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
All (New and Existing)								
Single Family	7,948	8%	\$2,852,595,035	7%	\$358,907	-1%	\$300,000	-3%
Condominiums and Townhomes	113	-28%	\$29,422,685	-25%	\$260,378	4%	\$167,000	-17%
Multifamily	94	4%	\$37,317,687	10%	\$396,997	5%	\$342,500	-5%
Residential Lots & Acreage	659	-5%	\$109,266,484	-4%	\$165,807	1%	\$115,000	-2%
Residential Rental	3,880	7%	\$6,975,114	6%	\$1,798	-1%	\$1,712	-2%
Commercial	74	-8%	\$35,295,161	-28%	\$476,962	-23%	\$207,500	4%
Commercial Land	30	-30%	\$26,129,090	-1%	\$870,970	42%	\$395,000	17%
Rural Farms & Ranches	130	33%	\$164,834,653	101%	\$1,267,959	51%	\$770,000	38%
Existing Home								
Single Family	4,766	-3%	\$1,771,269,162	0%	\$371,647	3%	\$300,000	0%
Condominiums and Townhomes	113	-25%	\$29,422,685	-20%	\$260,378	6%	\$167,000	-10%
Multifamily	82	8%	\$30,478,979	12%	\$371,695	3%	\$285,500	-12%
Residential Rental	3,578	10%	\$6,406,997	10%	\$1,791	0%	\$1,708	0%
Commercial	72	-8%	\$35,298,709	-28%	\$490,260	-22%	\$220,000	11%
Commercial Land	30	-30%	\$26,129,090	-1%	\$870,970	42%	\$395,000	17%
Rural Farms & Ranches	130	35%	\$164,834,653	103%	\$1,267,959	50%	\$770,000	35%
New Construction								
Single Family	3,182	32%	\$1,081,460,324	22%	\$339,868	-7%	\$300,999	-6%
Multifamily	12	-14%	\$6,737,500	2%	\$561,458	19%	\$502,500	5%
Residential Rental	301	-22%	\$566,344	-24%	\$1,882	-2%	\$1,720	-6%
Commercial	2	0%	\$9,750	-97%	\$4,875	-97%	\$4,875	-97%

* Closed listing counts are preliminary until 12 month revision.

Year-to-Date as of March 2024

Property Type	Price/ Sqft*	% Change	DOM	% Change Year Ago	Pending Listings	% Change Year Ago	New Listings	% Change Year Ago	Active Listings	%Change Year Ago
	Squ	I cal Ago	DOM	I cal Ago	Listings	I cal Ago	Listings	I cal Ago	Listings	Teal Ago
All (New and Existing)										
Single Family	\$175	0%	77	7%	8,680	-2%	12,708	16%	12,126	27%
Condominiums and Townhomes	\$213	5%	68	11%	138	-24%	380	39%	411	70%
Multifamily	\$154	-1%	92	53%	119	20%	266	29%	267	35%
Residential Lots & Acreage	\$64	19%	115	16%	704	-12%	1,912	4%	3,931	22%
Residential Rental	\$111	-2%	61	36%	4,022	8%	4,682	6%	3,360	35%
Commercial	\$153	21%	165	33%	83	-10%	339	10%	760	8%
Commercial Land	\$325	111%	187	-23%	24	-17%	160	42%	452	8%
Rural Farms & Ranches	\$842	84%	156	36%	123	13%	305	13%	769	38%
Existing Home										
Single Family	\$176	2%	74	23%	5,027	-14%	8,740	14%	7,951	36%
Condominiums and Townhomes	\$213	6%	68	10%	136	-20%	352	44%	376	77%
Multifamily	\$147	-3%	94	74%	90	13%	197	15%	206	28%
Residential Rental	\$111	-2%	61	36%	3,696	11%	4,248	10%	2,970	43%
Commercial	\$158	25%	168	35%	80	-11%	330	9%	727	7%
Commercial Land	\$325	111%	187	-23%	24	-17%	160	42%	452	8%
Rural Farms & Ranches	\$842	79%	156	34%	121	14%	301	11%	752	38%
New Construction										
Single Family	\$173	-4%	81	-16%	3,653	21%	3,968	20%	4,175	14%
Multifamily	\$198	10%	77	-13%	29	53%	69	103%	61	65%
Residential Rental	\$115	-2%	57	12%	326	-18%	434	-19%	389	-2%
Commercial	\$1	100%	65	-40%	3	50%	9	29%	32	28%

* Rental Price/Sqft is shown as price/100 Sqft.

Closed Listings by Month as of March 2024

Single Family: All(New and Existing)

		Closed	Average	Median	Price/	New	Active	Pending		Close to
Year	Month	Listings*	Price	Price	Sqft	Listings	Listings	Listings	DOM	Orig. List Price
2022	Jan	2,499	\$348,752	\$300,000	\$169	3,193	4,417	3,270	34	98.9%
2022	Feb	2,748	\$356,807	\$305,000	\$175	3,467	4,159	3,196	38	99.5%
2022	Mar	3,567	\$368,833	\$315,000	\$181	3,812	4,007	3,494	36	100.5%
2022	Apr	3,344	\$387,333	\$322,725	\$183	4,294	4,644	3,326	30	101.8%
2022	May	3,592	\$388,655	\$335,000	\$186	4,635	5,536	3,359	27	101.5%
2022	Jun	3,691	\$397,076	\$340,000	\$189	5,408	7,162	3,174	29	101.0%
2022	Jul	3,304	\$387,591	\$329,000	\$185	5,135	8,791	3,015	28	99.5%
2022	Aug	3,310	\$387,548	\$325,500	\$185	4,605	9,227	3,154	31	97.6%
2022	Sep	3,226	\$385,097	\$325,000	\$185	4,114	9,804	2,531	42	96.6%
2022	Oct	2,616	\$377,815	\$320,000	\$182	4,005	10,338	2,394	45	95.7%
2022	Nov	2,294	\$369,761	\$314,950	\$179	3,000	10,258	2,066	52	94.3%
2022	Dec	2,475	\$373,465	\$319,878	\$177	2,338	9,599	1,933	61	93.5%
2023	Jan	1,820	\$364,677	\$307,000	\$175	3,384	9,632	2,746	69	93.0%
2023	Feb	2,376	\$359,126	\$305,000	\$175	3,555	9,662	2,736	72	93.4%
2023	Mar	3,142	\$363,062	\$311,286	\$176	4,039	9,287	3,405	74	93.9%
2023	Apr	2,967	\$366,351	\$315,000	\$178	4,154	9,513	3,325	71	94.5%
2023	May	3,594	\$378,686	\$315,000	\$180	4,609	9,937	3,166	65	94.9%
2023	Jun	3,457	\$387,784	\$318,000	\$182	4,691	10,449	3,173	64	95.1%
2023	Jul	2,987	\$383,165	\$320,000	\$182	4,283	10,938	2,762	58	95.2%
2023	Aug	3,143	\$381,560	\$319,950	\$180	4,605	11,450	2,776	58	94.7%
2023	Sep	2,650	\$379,091	\$314,950	\$179	4,489	12,287	2,419	65	94.0%
2023	Oct	2,439	\$371,037	\$313,990	\$178	3,865	12,524	2,389	67	93.4%
2023	Nov	2,432	\$352,333	\$295,000	\$173	3,486	12,468	2,223	67	92.4%
2023	Dec	2,411	\$368,340	\$314,000	\$176	2,787	11,732	2,150	74	92.7%
2024	Jan	2,064	\$354,319	\$290,000	\$173	4,062	11,907	2,892	70	92.9%
2024	Feb	2,640	\$349,186	\$297,000	\$173	4,040	11,977	3,027	81	93.1%
2024	Mar	3,244	\$370,824	\$310,223	\$178	4,606	12,495	2,761	79	94.4%

* Closed listing counts for prior 3 months are preliminary.

Closed Listings by Price Cohort for: March 2024 Single Family: All(New and Existing)

•	0,									
Price Cohort	Closed Listings*	Percent Dist	% Change Year Ago	Closed YTD	% Change Year Ago	Active Listings	DOM	Close to Orig. List Price	Months Inventory	
\$0 - \$69,999	8	0.2%	-20%	28	-28%	32	85	77.4%	3.3	
\$70,000 - \$99,999	26	0.8%	-33%	76	-18%	93	96	80.2%	3.5	
\$100,000 - \$149,999	92	2.8%	33%	214	3%	253	62	85.6%	3.5	
\$150,000 - \$199,999	200	6.2%	-2%	555	16%	664	63	91.0%	3.7	
\$200,000 - \$249,999	511	15.8%	22%	1,451	41%	1,457	57	94.4%	3.4	
\$250,000 - \$299,999	634	19.5%	-5%	1,579	2%	2,194	78	95.4%	3.9	
\$300,000 - \$399,999	894	27.6%	7%	1,998	4%	3,192	87	95.7%	4.4	
\$400,000 - \$499,999	377	11.6%	-13%	903	-1%	1,628	88	95.5%	4.9	
\$500,000 - \$749,999	339	10.5%	5%	782	4%	1,689	88	94.5%	5.3	
\$750,000 - \$999,999	94	2.9%	-7%	217	-8%	637	89	94.1%	7.2	
\$1,000,000 +	69	2.1%	47%	145	33%	656	102	91.7%	11.7	
	3,244			7,948		12,495			4.4	

* Closed listing counts are preliminary.

Closed Listings by Area for: March 2024

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/ Sqft	Close to OL Price	New Listings	Active Listings	Pending Listings	DOM	Months Inventory
Area: 01		0					0		0		
2023	Mar	488	\$351,976	\$324,450	\$163	93.9%	424	1,005	488	85	2.4
2024	Mar	487	\$359,543	\$338,000	\$166	95.0%	545	1,377	392	86	3.6
Area: 02				* - -	.	• • • • <i>i</i>					
2023	Mar	114	\$275,872	\$270,000	\$143	94.7%	133	237	100	72	2.3
2024 Area: 03	Mar	81	\$260,361	\$241,500	\$144	95.1%	132	297	77	59	3.5
2023	Mor	01	\$273,955	\$260,000	¢166	06.0%	110	160	70	56	1 0
2023	Mar Mar	91 69	\$273,955 \$264,148	\$260,000 \$262,000	\$166 \$160	96.0% 96.5%	110 88	160 202	73 47	56 56	1.8 3.1
Area: 04	Iviai	03	ψ204,140	ψ202,000	φιου	30.378	00	202	47	50	5.1
2023	Mar	81	\$309,373	\$305,000	\$178	95.0%	85	134	92	84	1.5
2024	Mar	70	\$323,461	\$302,500	\$170	95.3%	100	213	62	64	3.1
Area: 05		-	<i>•••••</i>	··· ,···	• -			-	_	-	-
2023	Mar	52	\$510,336	\$433,750	\$187	94.5%	53	75	36	54	1.8
2024	Mar	41	\$528,686	\$412,244	\$209	96.0%	64	128	35	57	3.7
Area: 06											
2023	Mar	52	\$442,842	\$424,000	\$189	96.3%	64	101	48	67	2.2
2024	Mar	49	\$442,799	\$415,000	\$187	97.0%	62	129	49	63	3.1
Area: 07											
2023	Mar	55	\$163,747	\$165,000	\$136	88.6%	74	161	52	58	3.2
2024	Mar	49	\$170,058	\$175,000	\$136	89.6%	81	224	42	65	5.5
Area: 08											
2023	Mar	40	\$234,965	\$211,313	\$157	93.5%	60	130	45	53	3.5
2024	Mar	38	\$269,510	\$234,500	\$165	93.8%	61	151	26	75	4.8
Area: 09			* ~~~~~	0074500	0 405	00.00/		450	45		
2023 2024	Mar	44	\$350,312	\$274,500	\$195	92.0%	87	156	45	56	2.9
Area: 10	Mar	55	\$375,306	\$269,990	\$200	92.0%	65	241	47	64	6.1
2023	Mar	117	\$610,962	\$524,000	\$204	93.7%	152	284	111	73	2.6
2023	Mar	108	\$735,673	\$528,000	\$204 \$213	93.7 % 94.0%	152	396	93	95	3.9
Area: 11	Iviai	100	φ100,010	ψ320,000	ψ215	34.078	157	550	35	30	5.5
2023	Mar	16	\$359,438	\$253,500	\$220	85.0%	31	69	17	55	5.4
2024	Mar	16	\$432,152	\$409,000	\$242	88.3%	35	113	8	136	9.6
Area: 12			<i>ф.ю</i> 2,:02	<i>\</i>	*- · -	00.070			Ū.		010
2023	Mar	38	\$268,244	\$251,000	\$196	92.3%	79	181	47	78	6.0
2024	Mar	23	\$225,567	\$197,200	\$160	90.2%	78	283	22	71	13.3
Area: 13											
2023	Mar	47	\$504,459	\$444,500	\$238	94.4%	64	123	53	62	2.7
2024	Mar	55	\$541,244	\$430,500	\$239	91.0%	86	216	46	76	5.5
Area: 14											
2023	Mar	70	\$345,782	\$334,000	\$174	96.8%	101	132	85	61	1.9
2024	Mar	80	\$330,592	\$319,000	\$174	96.2%	88	178	66	60	2.8
Area: 15											
2023	Mar	53	\$269,435	\$270,000	\$157	96.9%	86	110	69	34	1.6
2024	Mar	71	\$255,375	\$246,500	\$149	93.6%	100	217	63	63	4.1
Area: 16	Mer		0070 450	0074 000	MARO		4.40	004	407		0.0
2023 2024	Mar Mar	88	\$279,459 \$272,712	\$274,000 \$265,000	\$153 \$157	95.3%	149	234	107	55 52	2.3
Area: 17	Mar	78	\$273,712	\$265,000	\$157	95.4%	103	297	76	52	3.7
2023	Mar	01E	\$276,379	\$264,999	¢161	94.4%	168	405	170	76	2.4
2023	Mar Mar	215 172	\$276,379 \$274,912	\$264,999 \$245,000	\$151 \$149	94.4% 94.3%	213	405 552	179 126	76 68	2.4 3.8
Area: 18	ividi	172	ψ <i>214,3</i> 12	ψ240,000	φ149	34.370	213	552	120	00	5.0
2023	Mar	187	\$491,857	\$431,000	\$190	97.2%	249	467	198	47	2.5
2024	Mar	192	\$539,668	\$481,450	\$194	97.3%	243	612	184	58	3.6
Area: 19		102	<i>\</i> 000,000	ψισι,του	ΨIUT	01.070	200	012	10-1	00	0.0
2023	Mar	66	\$206,842	\$212,500	\$145	90.9%	92	256	78	54	4.4
2024	Mar	64	\$227,761	\$231,000	\$149	93.5%	121	327	47	82	5.4
Area: 20		. .		, ,,,,,,,	÷			5			
2023	Mar	121	\$270,108	\$251,225	\$163	94.1%	166	510	199	71	4.3
2024	Mar	138	\$268,338	\$265,825	\$161	94.1%	222	600	154	87	4.1

Produced by: Real Estate Center at Texas A&M University Data: San Antonio Board of REALTORS/Data Relevance Project

Jata: San Antonio Board of REALTORS/Data Relevance Project 4/6/2024

Closed Listings by Area for: March 2024

Single Family: All(New and Existing)

		Closed	Average	Median	Price/	Close to	New	Active	Pending		Months
Year	Month	Listings*	Price	Price	Sqft	OL Price	Listings	Listings	Listings	DOM	Inventory
Area: 21											
2023	Mar	35	\$200,246	\$200,000	\$146	91.6%	56	128	34	66	3.3
2024	Mar	43	\$193,176	\$209,500	\$138	89.8%	62	185	35	72	5.2
Area: 22											
2023	Mar	49	\$184,083	\$175,000	\$134	94.2%	70	137	69	57	3.1
2024	Mar	43	\$208,972	\$222,500	\$152	91.3%	53	164	32	112	4.3
Area: 23											
2023	Mar	126	\$260,087	\$259,900	\$160	94.5%	259	492	186	76	4.1
2024	Mar	215	\$262,812	\$258,450	\$157	94.7%	287	580	182	66	3.1
Area: 24											
2023	Mar	21	\$511,973	\$403,500	\$256	94.9%	33	152	28	61	7.0
2024	Mar	15	\$310,158	\$260,000	\$192	95.2%	35	181	13	61	9.7
Area: 25											
2023	Mar	61	\$630,495	\$615,000	\$249	94.2%	100	247	71	82	4.8
2024	Mar	54	\$700,412	\$549,950	\$249	93.0%	115	300	49	109	5.8
Area: 26											
2023	Mar	233	\$530,319	\$438,000	\$222	94.3%	325	995	277	82	4.2
2024	Mar	289	\$496,768	\$409,777	\$214	93.9%	473	1,339	255	93	5.7
Area: 27								-			
2023	Mar	334	\$354,539	\$330,000	\$171	93.0%	354	943	344	96	3.4
2024	Mar	348	\$335,851	\$311,225	\$167	94.7%	387	1,194	293	97	4.1
Area: 28											
2023	Mar	43	\$403,838	\$445,000	\$197	92.2%	82	247	60	87	4.3
2024	Mar	49	\$427,606	\$357,000	\$188	92.5%	82	313	36	104	6.5
Area: 29											
2023	Mar	33	\$243,141	\$229,777	\$154	90.4%	48	124	39	82	3.4
2024	Mar	37	\$283,235	\$244,000	\$174	95.4%	47	162	29	70	5.3
Area: 30											
2023	Mar	54	\$304,720	\$260,000	\$169	91.7%	73	223	73	64	4.9
2024	Mar	53	\$400,979	\$304,990	\$190	93.7%	90	280	50	73	5.1
Area: 31											
2023	Mar	118	\$426,875	\$372,250	\$208	90.5%	212	669	102	94	6.3
2024	Mar	162	\$395,269	\$308,000	\$226	94.7%	281	1,044	125	81	8.6

* Closed listing counts are preliminary.