

Current Month: September 2023

Property Type	Closed Listings*	% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
<u>All (New and Existing)</u>								
Single Family	2,744	-15%	\$1,057,015,125	-15%	\$385,210	0%	\$318,950	-2%
Condominiums and Townhomes	54	-28%	\$14,123,171	-12%	\$261,540	22%	\$185,000	2%
Multifamily	29	-43%	\$13,918,885	-32%	\$479,962	19%	\$485,000	5%
Residential Lots & Acreage	225	-21%	\$34,682,651	-23%	\$154,145	-3%	\$112,750	-6%
Residential Rental	1,275	12%	\$2,318,235	11%	\$1,818	-1%	\$1,750	-3%
Commercial	33	-11%	\$13,049,879	-24%	\$395,451	-14%	\$13,750	-95%
Commercial Land	6	-57%	\$1,787,500	-62%	\$297,917	-12%	\$241,250	101%
Rural Farms & Ranches	36	3%	\$60,738,747	43%	\$1,687,187	39%	\$605,000	-5%
<u>Existing Home</u>								
Single Family	1,809	-25%	\$708,117,252	-24%	\$391,441	2%	\$306,600	-6%
Condominiums and Townhomes	53	-27%	\$13,625,293	-13%	\$257,081	21%	\$185,000	4%
Multifamily	23	-18%	\$10,327,000	12%	\$449,000	36%	\$368,750	36%
Residential Rental	1,126	10%	\$2,040,461	10%	\$1,812	0%	\$1,750	-1%
Commercial	32	-14%	\$13,061,575	-24%	\$408,174	-12%	\$48,750	-82%
Commercial Land	6	-57%	\$1,787,500	-62%	\$297,917	-12%	\$241,250	101%
Rural Farms & Ranches	35	3%	\$50,765,243	21%	\$1,450,436	18%	\$565,000	-15%
<u>New Construction</u>								
Single Family	935	15%	\$348,890,700	11%	\$373,145	-3%	\$326,571	-1%
Condominiums and Townhomes	1	-50%	\$484,500	-10%	\$484,500	79%	\$484,500	79%
Multifamily	7	-70%	\$4,082,167	-64%	\$583,167	18%	\$494,500	-1%
Residential Rental	148	22%	\$275,925	13%	\$1,864	-7%	\$1,700	-13%
Commercial	1	100%	\$13,750	100%	\$13,750	100%	\$13,750	100%
Rural Farms & Ranches	1	0%	\$9,500,000	1538%	\$9,500,000	1538%	\$9,500,000	1538%

* Closed listing counts are preliminary.

Current Month: September 2023

Property Type	Price/ Sqft*	% Change Year Ago	DOM	% Change Year Ago	Pending Listings	% Change Year Ago	New Listings	% Change Year Ago	Active Listings	%Change Year Ago
<u>All (New and Existing)</u>										
Single Family	\$180	-3%	64	52%	2,253	-11%	4,448	8%	12,323	26%
Condominiums and Townhomes	\$215	18%	64	83%	59	-11%	138	22%	324	36%
Multifamily	\$158	-10%	29	-31%	20	-50%	70	27%	276	53%
Residential Lots & Acreage	\$43	83%	104	37%	193	-29%	746	28%	3,890	34%
Residential Rental	\$111	-2%	42	50%	1,204	10%	1,788	14%	3,804	76%
Commercial	\$146	14%	128	-9%	30	3%	103	7%	726	10%
Commercial Land	\$218	68%	207	-7%	3	-75%	41	-23%	456	6%
Rural Farms & Ranches	\$807	104%	91	-23%	23	-23%	107	-15%	813	49%
<u>Existing Home</u>										
Single Family	\$179	-1%	47	52%	1,217	-38%	2,876	-7%	7,834	22%
Condominiums and Townhomes	\$214	17%	64	78%	48	-25%	108	-4%	290	44%
Multifamily	\$149	-12%	33	-33%	16	-56%	60	30%	223	43%
Residential Rental	\$110	-2%	42	50%	1,062	8%	1,573	15%	3,312	76%
Commercial	\$152	19%	132	-6%	29	0%	100	4%	684	7%
Commercial Land	\$218	68%	207	-7%	3	-75%	41	-23%	456	6%
Rural Farms & Ranches	\$735	89%	83	-31%	23	-23%	106	-14%	798	49%
<u>New Construction</u>										
Single Family	\$182	-6%	96	26%	1,036	84%	1,572	56%	4,489	33%
Condominiums and Townhomes	\$293	61%	67	738%	11	450%	30	2900%	34	-8%
Multifamily	\$187	0%	15	-56%	4	0%	10	11%	53	121%
Residential Rental	\$118	-2%	50	67%	142	22%	215	7%	492	78%
Commercial	\$2	100%	34	100%	1	100%	3	100%	42	110%
Rural Farms & Ranches	\$2,039	294%	359	988%	-	0%	1	-67%	15	114%

* Rental Price/Sqft is shown as price/100 Sqft.

Year-to-Date as of September 2023

Property Type	Closed Listings*	% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
<u>All (New and Existing)</u>								
Single Family	26,245	-10%	\$9,859,579,919	-11%	\$375,675	-1%	\$315,000	-3%
Condominiums and Townhomes	589	-24%	\$156,550,775	-18%	\$265,791	7%	\$201,000	7%
Multifamily	283	-35%	\$117,361,089	-34%	\$414,703	2%	\$379,000	1%
Residential Lots & Acreage	2,245	-34%	\$356,210,076	-35%	\$158,668	-1%	\$115,000	-4%
Residential Rental	12,124	14%	\$22,561,914	16%	\$1,861	2%	\$1,795	3%
Commercial	266	-28%	\$122,144,155	-20%	\$459,189	11%	\$209,500	-9%
Commercial Land	87	-35%	\$47,168,652	-51%	\$542,168	-25%	\$331,250	10%
Rural Farms & Ranches	320	-28%	\$342,806,711	-30%	\$1,071,271	-3%	\$577,500	-20%
<u>Existing Home</u>								
Single Family	17,529	-24%	\$6,624,540,125	-24%	\$377,919	-1%	\$310,000	-3%
Condominiums and Townhomes	572	-22%	\$149,356,563	-16%	\$261,113	8%	\$200,000	9%
Multifamily	232	-32%	\$90,398,282	-30%	\$389,648	2%	\$330,000	6%
Residential Rental	10,850	14%	\$20,102,154	17%	\$1,853	2%	\$1,775	1%
Commercial	263	-28%	\$121,761,385	-19%	\$462,971	13%	\$210,000	-9%
Commercial Land	87	-35%	\$47,168,652	-51%	\$542,168	-25%	\$331,250	10%
Rural Farms & Ranches	308	-30%	\$330,578,409	-32%	\$1,073,307	-4%	\$607,500	-17%
<u>New Construction</u>								
Single Family	8,716	38%	\$3,235,024,483	35%	\$371,159	-2%	\$321,950	-2%
Condominiums and Townhomes	17	-55%	\$7,175,500	-49%	\$422,088	13%	\$405,000	10%
Multifamily	52	-47%	\$27,414,849	-42%	\$527,209	9%	\$495,000	5%
Residential Rental	1,272	7%	\$2,456,044	5%	\$1,931	-2%	\$1,850	0%
Commercial	3	50%	\$397,900	-87%	\$132,633	-91%	\$13,750	-99%
Rural Farms & Ranches	12	100%	\$12,232,373	214%	\$1,019,364	57%	\$166,487	-71%

* Closed listing counts are preliminary until 12 month revision.

Year-to-Date as of September 2023

Property Type	Price/ Sqft*	% Change Year Ago	DOM	% Change Year Ago	Pending Listings	% Change Year Ago	New Listings	% Change Year Ago	Active Listings	%Change Year Ago
<u>All (New and Existing)</u>										
Single Family	\$179	-2%	66	106%	26,435	-7%	37,741	-2%	10,355	62%
Condominiums and Townhomes	\$220	10%	60	36%	607	-20%	962	0%	273	40%
Multifamily	\$157	-3%	58	45%	299	-28%	682	5%	234	63%
Residential Lots & Acreage	\$44	14%	107	41%	2,280	-31%	5,578	-3%	3,490	53%
Residential Rental	\$114	2%	41	52%	12,174	13%	16,229	24%	2,989	87%
Commercial	\$136	-2%	134	-19%	283	-24%	952	14%	712	17%
Commercial Land	\$174	31%	209	-16%	75	-39%	368	-7%	436	9%
Rural Farms & Ranches	\$572	-13%	115	1%	313	-22%	1,033	12%	658	52%
<u>Existing Home</u>										
Single Family	\$178	-1%	51	104%	17,376	-23%	26,635	-11%	6,556	49%
Condominiums and Townhomes	\$217	11%	59	31%	579	-20%	875	-2%	244	44%
Multifamily	\$151	-4%	54	17%	234	-30%	555	4%	189	58%
Residential Rental	\$113	2%	39	56%	10,889	14%	14,429	24%	2,543	86%
Commercial	\$137	-1%	135	-19%	278	-24%	911	12%	683	15%
Commercial Land	\$174	31%	209	-16%	75	-39%	368	-7%	436	9%
Rural Farms & Ranches	\$569	-13%	115	0%	302	-24%	1,017	12%	643	50%
<u>New Construction</u>										
Single Family	\$180	-5%	97	62%	9,059	55%	11,106	29%	3,799	88%
Condominiums and Townhomes	\$297	14%	68	84%	28	-15%	87	38%	29	16%
Multifamily	\$183	2%	79	295%	65	-20%	127	10%	45	88%
Residential Rental	\$117	0%	53	33%	1,285	6%	1,800	22%	446	93%
Commercial	\$2	-97%	83	17%	5	150%	41	105%	29	71%
Rural Farms & Ranches	\$699	-11%	124	148%	11	83%	16	23%	15	400%

* Rental Price/Sqft is shown as price/100 Sqft.

Closed Listings by Month as of September 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	New Listings	Active Listings	Pending Listings	DOM	Close to Orig. List Price
2021	Jan	2,530	\$299,269	\$255,000	\$141	3,316	5,391	3,369	45	97.7%
2021	Feb	2,422	\$311,290	\$260,000	\$145	2,646	4,639	2,778	50	98.3%
2021	Mar	3,467	\$314,551	\$264,900	\$146	3,780	4,239	3,851	44	99.0%
2021	Apr	3,429	\$330,353	\$273,500	\$151	4,138	4,394	3,665	37	100.1%
2021	May	3,628	\$338,847	\$279,000	\$155	4,155	4,456	3,784	33	101.0%
2021	Jun	3,993	\$341,180	\$286,000	\$156	4,497	4,747	3,655	25	101.6%
2021	Jul	3,887	\$349,013	\$294,900	\$161	4,884	5,603	3,524	24	101.8%
2021	Aug	3,751	\$348,676	\$295,000	\$162	4,674	6,071	3,735	23	100.8%
2021	Sep	3,627	\$346,936	\$295,000	\$163	3,812	5,908	3,316	27	99.8%
2021	Oct	3,266	\$354,454	\$300,000	\$165	3,883	5,963	3,398	28	99.1%
2021	Nov	3,033	\$357,292	\$301,000	\$167	3,316	5,415	3,116	31	99.0%
2021	Dec	3,528	\$358,994	\$305,000	\$171	2,795	4,808	2,795	34	98.9%
2022	Jan	2,496	\$348,821	\$300,000	\$169	3,193	4,403	3,276	34	98.9%
2022	Feb	2,744	\$356,945	\$305,000	\$175	3,467	4,141	3,199	38	99.5%
2022	Mar	3,550	\$369,041	\$315,000	\$181	3,812	3,995	3,499	36	100.5%
2022	Apr	3,337	\$387,445	\$322,549	\$183	4,294	4,631	3,327	30	101.8%
2022	May	3,591	\$388,602	\$335,000	\$186	4,635	5,525	3,360	27	101.5%
2022	Jun	3,681	\$397,144	\$340,000	\$190	5,408	7,147	3,174	29	101.0%
2022	Jul	3,302	\$387,609	\$329,000	\$185	5,134	8,776	3,019	28	99.4%
2022	Aug	3,305	\$387,586	\$325,500	\$185	4,605	9,213	3,156	31	97.6%
2022	Sep	3,223	\$385,100	\$325,000	\$185	4,114	9,792	2,535	42	96.6%
2022	Oct	2,615	\$377,721	\$320,000	\$182	4,005	10,330	2,398	45	95.7%
2022	Nov	2,292	\$369,696	\$314,900	\$179	3,000	10,252	2,066	52	94.3%
2022	Dec	2,474	\$373,495	\$319,900	\$177	2,338	9,594	1,933	61	93.5%
2023	Jan	1,820	\$364,677	\$307,000	\$175	3,383	9,628	2,747	69	93.0%
2023	Feb	2,375	\$359,145	\$305,000	\$175	3,554	9,657	2,737	72	93.4%
2023	Mar	3,140	\$363,102	\$311,286	\$176	4,037	9,278	3,403	74	93.9%
2023	Apr	2,962	\$366,410	\$315,000	\$178	4,153	9,509	3,326	71	94.5%
2023	May	3,590	\$378,638	\$315,000	\$180	4,606	9,934	3,165	65	94.9%
2023	Jun	3,455	\$387,837	\$318,000	\$181	4,691	10,454	3,185	64	95.0%
2023	Jul	2,988	\$384,684	\$320,999	\$182	4,276	10,942	2,785	58	95.2%
2023	Aug	3,171	\$383,429	\$320,000	\$181	4,593	11,478	2,834	58	94.7%
2023	Sep	2,744	\$385,210	\$318,950	\$180	4,448	12,323	2,253	64	94.0%

* Closed listing counts for prior 3 months are preliminary.

Closed Listings by Price Cohort for: September 2023
Single Family: All(New and Existing)

Price Cohort	Closed Listings*	Percent Dist	% Change Year Ago	Closed YTD	% Change Year Ago	Active Listings	DOM	Close to Orig. List Price	Months Inventory
\$0 - \$69,999	17	0.6%	42%	95	-10%	25	86	68.8%	2.2
\$70,000 - \$99,999	30	1.1%	7%	262	5%	66	112	79.8%	2.3
\$100,000 - \$149,999	90	3.3%	3%	675	-16%	201	43	89.4%	2.7
\$150,000 - \$199,999	184	6.7%	5%	1,552	-12%	569	41	92.9%	3.4
\$200,000 - \$249,999	349	12.7%	-5%	3,504	2%	1,320	46	94.0%	3.6
\$250,000 - \$299,999	519	18.9%	-17%	5,421	-3%	2,194	61	94.7%	3.9
\$300,000 - \$399,999	742	27.1%	-19%	6,977	-16%	3,192	67	95.5%	4.3
\$400,000 - \$499,999	310	11.3%	-28%	3,281	-16%	1,685	77	94.4%	4.9
\$500,000 - \$749,999	333	12.1%	-22%	3,075	-13%	1,777	79	94.1%	5.5
\$750,000 - \$999,999	91	3.3%	2%	884	-4%	627	77	93.4%	6.7
\$1,000,000 +	77	2.8%	22%	517	-16%	667	69	91.4%	12.6
	2,742			26,243		12,323			4.4

* Closed listing counts are preliminary.

Closed Listings by Area for: September 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	Close to OL Price	New Listings	Active Listings	Pending Listings	DOM	Months Inventory
Area: 01											
2022	Sep	474	\$368,387	\$339,990	\$173	97.9%	488	1,270	345	57	3.0
2023	Sep	393	\$356,910	\$325,000	\$164	95.1%	481	1,410	294	67	3.6
Area: 02											
2022	Sep	121	\$287,587	\$265,000	\$151	96.7%	140	261	93	31	2.1
2023	Sep	77	\$272,214	\$269,689	\$148	94.4%	125	292	58	50	3.2
Area: 03											
2022	Sep	102	\$276,091	\$270,000	\$163	97.0%	110	170	68	22	1.7
2023	Sep	72	\$292,361	\$271,000	\$162	95.4%	83	196	54	40	2.7
Area: 04											
2022	Sep	107	\$330,310	\$305,000	\$172	97.5%	91	179	73	32	1.8
2023	Sep	64	\$323,579	\$310,000	\$167	95.5%	103	215	52	43	3.0
Area: 05											
2022	Sep	45	\$466,239	\$408,000	\$193	96.0%	52	121	37	35	2.4
2023	Sep	29	\$591,154	\$483,250	\$203	94.9%	57	112	26	31	3.3
Area: 06											
2022	Sep	53	\$515,286	\$470,000	\$199	96.6%	49	101	43	36	1.7
2023	Sep	46	\$452,798	\$420,000	\$190	93.8%	63	132	32	28	3.1
Area: 07											
2022	Sep	56	\$168,285	\$167,250	\$155	94.9%	80	155	46	33	2.8
2023	Sep	43	\$172,766	\$172,500	\$136	91.7%	87	203	36	38	4.7
Area: 08											
2022	Sep	49	\$229,151	\$228,000	\$152	94.0%	70	146	29	44	3.2
2023	Sep	37	\$226,175	\$210,000	\$161	94.7%	62	144	26	32	4.1
Area: 09											
2022	Sep	42	\$357,829	\$266,500	\$206	92.3%	73	174	47	31	2.7
2023	Sep	46	\$281,754	\$280,000	\$189	92.6%	84	241	31	41	5.7
Area: 10											
2022	Sep	128	\$628,836	\$557,705	\$213	96.9%	164	405	104	34	3.4
2023	Sep	116	\$638,391	\$525,000	\$216	95.3%	114	386	80	64	3.7
Area: 11											
2022	Sep	6	\$346,833	\$305,000	\$246	96.2%	29	79	7	30	5.2
2023	Sep	8	\$381,000	\$385,000	\$232	85.8%	31	112	8	36	8.7
Area: 12											
2022	Sep	34	\$222,607	\$198,500	\$176	92.4%	53	135	27	40	3.7
2023	Sep	21	\$288,658	\$260,000	\$205	96.0%	69	229	13	47	9.1
Area: 13											
2022	Sep	47	\$504,144	\$485,500	\$236	93.5%	64	148	32	42	2.5
2023	Sep	32	\$498,686	\$340,750	\$240	94.1%	79	185	27	38	4.6
Area: 14											
2022	Sep	74	\$329,378	\$315,000	\$168	96.9%	117	157	73	26	1.8
2023	Sep	54	\$352,914	\$362,000	\$167	95.7%	82	158	52	34	2.4
Area: 15											
2022	Sep	73	\$283,701	\$275,000	\$160	95.9%	101	160	69	32	2.0
2023	Sep	55	\$266,010	\$247,500	\$169	96.8%	73	163	27	27	2.7
Area: 16											
2022	Sep	96	\$274,431	\$280,000	\$153	97.7%	163	267	83	20	2.1
2023	Sep	87	\$274,446	\$265,000	\$160	95.1%	116	300	63	62	3.5
Area: 17											
2022	Sep	173	\$317,942	\$287,000	\$160	96.9%	237	508	147	47	2.7
2023	Sep	121	\$288,500	\$255,000	\$154	95.1%	223	509	98	69	3.4
Area: 18											
2022	Sep	225	\$514,072	\$450,000	\$194	97.9%	240	463	157	33	2.2
2023	Sep	192	\$552,169	\$500,000	\$196	94.4%	244	626	156	61	3.6
Area: 19											
2022	Sep	67	\$207,708	\$200,000	\$152	93.5%	99	223	63	36	3.2
2023	Sep	58	\$205,283	\$210,000	\$147	92.7%	118	293	56	62	4.9
Area: 20											
2022	Sep	129	\$301,524	\$285,000	\$168	96.2%	123	455	76	52	3.6
2023	Sep	111	\$270,550	\$260,000	\$159	93.3%	240	609	146	72	4.6

Closed Listings by Area for: September 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	Close to OL Price	New Listings	Active Listings	Pending Listings	DOM	Months Inventory
Area: 21											
2022	Sep	41	\$207,899	\$205,000	\$150	94.8%	65	167	33	44	4.1
2023	Sep	42	\$218,999	\$230,000	\$139	91.4%	68	168	30	82	4.8
Area: 22											
2022	Sep	37	\$213,543	\$224,969	\$154	94.3%	67	150	47	58	3.3
2023	Sep	43	\$192,702	\$188,500	\$144	94.2%	82	148	35	73	3.4
Area: 23											
2022	Sep	137	\$274,649	\$274,000	\$173	97.8%	198	398	112	60	3.2
2023	Sep	147	\$278,847	\$269,990	\$158	93.7%	313	607	197	74	4.3
Area: 24											
2022	Sep	19	\$359,800	\$387,000	\$250	92.8%	33	140	28	49	5.5
2023	Sep	20	\$409,555	\$390,000	\$230	93.7%	33	190	8	65	9.9
Area: 25											
2022	Sep	52	\$623,507	\$519,500	\$252	94.1%	81	226	50	46	3.9
2023	Sep	63	\$951,748	\$639,190	\$264	91.9%	78	307	47	78	6.1
Area: 26											
2022	Sep	242	\$589,236	\$535,000	\$257	96.7%	336	940	194	44	3.6
2023	Sep	243	\$545,625	\$450,000	\$230	92.9%	371	1,374	173	77	6.2
Area: 27											
2022	Sep	322	\$366,923	\$340,000	\$181	98.2%	372	976	237	38	3.5
2023	Sep	252	\$345,086	\$320,990	\$174	93.4%	449	1,226	233	75	4.4
Area: 28											
2022	Sep	61	\$400,406	\$390,000	\$198	96.2%	89	222	57	59	3.4
2023	Sep	53	\$407,046	\$307,000	\$197	94.5%	110	310	37	80	6.4
Area: 29											
2022	Sep	44	\$279,429	\$282,896	\$159	93.4%	58	150	22	45	3.6
2023	Sep	27	\$251,033	\$217,000	\$156	93.7%	48	163	18	62	5.5
Area: 30											
2022	Sep	43	\$380,057	\$337,000	\$192	94.7%	59	187	47	41	3.7
2023	Sep	55	\$335,451	\$300,000	\$169	92.8%	89	287	35	77	5.7
Area: 31											
2022	Sep	124	\$551,789	\$374,573	\$219	94.0%	213	659	89	52	5.7
2023	Sep	138	\$397,035	\$309,995	\$195	91.4%	273	1,028	105	86	9.5

* Closed listing counts are preliminary.