

Current Month: January 2023

Property Type	Closed Listings*	% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
<u>All (New and Existing)</u>								
Single Family	1,743	-30%	\$644,330,803	-26%	\$369,668	6%	\$308,249	3%
Condominiums and Townhomes	44	-24%	\$10,095,746	-20%	\$229,449	6%	\$193,750	9%
Multifamily	25	-29%	\$9,799,318	-28%	\$391,973	0%	\$329,000	-15%
Residential Lots & Acreage	180	-45%	\$27,493,789	-44%	\$152,743	1%	\$125,000	17%
Residential Rental	1,116	18%	\$1,993,565	22%	\$1,786	3%	\$1,700	3%
Commercial	18	-33%	\$9,612,641	38%	\$534,036	107%	\$440,000	203%
Commercial Land	10	-29%	\$11,808,749	-16%	\$1,180,875	17%	\$750,000	97%
Rural Farms & Ranches	23	-51%	\$17,670,167	-50%	\$768,268	3%	\$520,000	-19%
<u>Existing Home</u>								
Single Family	1,311	-36%	\$477,309,480	-32%	\$364,080	6%	\$299,000	3%
Condominiums and Townhomes	43	-25%	\$9,415,280	-23%	\$218,960	2%	\$186,375	5%
Multifamily	25	-17%	\$9,799,318	-14%	\$391,973	3%	\$329,000	4%
Residential Rental	1,006	18%	\$1,787,201	22%	\$1,777	3%	\$1,700	3%
Commercial	18	-33%	\$9,612,641	38%	\$534,036	107%	\$440,000	203%
Commercial Land	10	-29%	\$11,808,749	-16%	\$1,180,875	17%	\$750,000	97%
Rural Farms & Ranches	22	-53%	\$17,209,132	-51%	\$782,233	5%	\$540,000	-16%
<u>New Construction</u>								
Single Family	431	-7%	\$166,644,182	-2%	\$386,645	5%	\$327,250	-1%
Condominiums and Townhomes	1	0%	\$649,000	78%	\$649,000	78%	\$649,000	78%
Residential Rental	110	15%	\$206,339	15%	\$1,876	1%	\$1,795	3%
Rural Farms & Ranches	1	100%	\$475,000	100%	\$475,000	100%	\$475,000	100%

* Closed listing counts are preliminary.

Current Month: January 2023

Property Type	Price/ Sqft*	% Change Year Ago	DOM	% Change Year Ago	Pending Listings	% Change Year Ago	New Listings	% Change Year Ago	Active Listings	%Change Year Ago
<u>All (New and Existing)</u>										
Single Family	\$176	4%	66	94%	2,379	-27%	3,357	5%	9,678	120%
Condominiums and Townhomes	\$207	17%	54	-24%	50	-43%	95	9%	244	35%
Multifamily	\$171	13%	53	15%	26	-46%	81	53%	189	59%
Residential Lots & Acreage	\$63	-31%	101	31%	177	-60%	632	16%	3,136	64%
Residential Rental	\$113	5%	47	52%	1,138	10%	1,578	30%	2,644	94%
Commercial	\$184	97%	142	-33%	19	-57%	123	52%	690	13%
Commercial Land	\$348	32%	223	10%	13	-28%	57	138%	435	14%
Rural Farms & Ranches	\$279	-54%	122	23%	26	-57%	98	27%	560	45%
<u>Existing Home</u>										
Single Family	\$174	5%	58	93%	1,360	-42%	2,330	0%	5,728	94%
Condominiums and Townhomes	\$197	12%	55	-24%	46	-45%	79	-4%	209	30%
Multifamily	\$171	15%	53	4%	21	-50%	71	69%	154	69%
Residential Rental	\$113	6%	46	59%	1,008	8%	1,348	24%	2,166	88%
Commercial	\$184	97%	142	-33%	19	-57%	120	50%	665	11%
Commercial Land	\$348	32%	223	10%	13	-28%	57	138%	435	14%
Rural Farms & Ranches	\$284	-53%	126	27%	24	-61%	98	29%	543	43%
<u>New Construction</u>										
Single Family	\$182	1%	89	75%	1,019	10%	1,027	18%	3,950	172%
Condominiums and Townhomes	\$593	217%	5	-84%	4	0%	16	220%	35	75%
Residential Rental	\$115	-3%	49	11%	130	24%	230	83%	478	127%
Rural Farms & Ranches	\$219	100%	27	100%	2	100%	-	-100%	17	183%

* Rental Price/Sqft is shown as price/100 Sqft.

Year-to-Date as of January 2023

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Condominiums and Townhomes	44	-24%	\$10,095,746	-20%	\$229,449	6%	\$193,750	9%
Multifamily	25	-29%	\$9,799,318	-28%	\$391,973	0%	\$329,000	-15%
Residential Lots & Acreage	180	-45%	\$27,493,789	-44%	\$152,743	1%	\$125,000	17%
Residential Rental	1,116	18%	\$1,993,565	22%	\$1,786	3%	\$1,700	3%
Commercial	18	-33%	\$9,612,641	38%	\$534,036	107%	\$440,000	203%
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* Closed listing counts are preliminary until 12 month revision.

Year-to-Date as of January 2023

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* Rental Price/Sqft is shown as price/100 Sqft.

Closed Listings by Month as of January 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	New Listings	Active Listings	Pending Listings	DOM	Close to Orig. List Price
2021	Jan	2,530	\$299,269	\$255,000	\$141	3,316	5,391	3,369	45	97.7%
2021	Feb	2,422	\$311,290	\$260,000	\$145	2,646	4,639	2,778	50	98.3%
2021	Mar	3,467	\$314,551	\$264,900	\$146	3,780	4,239	3,851	44	99.0%
2021	Apr	3,429	\$330,353	\$273,500	\$151	4,138	4,394	3,665	37	100.1%
2021	May	3,627	\$338,881	\$279,000	\$155	4,155	4,456	3,784	33	101.0%
2021	Jun	3,993	\$341,180	\$286,000	\$156	4,497	4,747	3,655	25	101.6%
2021	Jul	3,887	\$349,013	\$294,900	\$161	4,884	5,603	3,524	24	101.8%
2021	Aug	3,750	\$348,670	\$295,000	\$162	4,674	6,070	3,735	23	100.8%
2021	Sep	3,626	\$346,947	\$295,000	\$163	3,812	5,908	3,316	27	99.8%
2021	Oct	3,266	\$354,454	\$300,000	\$165	3,883	5,962	3,398	28	99.1%
2021	Nov	3,031	\$357,298	\$301,000	\$167	3,316	5,415	3,117	31	99.0%
2021	Dec	3,528	\$358,994	\$305,000	\$171	2,795	4,808	2,795	34	98.9%
2022	Jan	2,496	\$348,821	\$300,000	\$169	3,193	4,403	3,276	34	98.9%
2022	Feb	2,744	\$356,945	\$305,000	\$175	3,466	4,151	3,200	38	99.5%
2022	Mar	3,550	\$369,041	\$315,000	\$181	3,811	3,996	3,498	36	100.5%
2022	Apr	3,329	\$387,584	\$322,000	\$183	4,292	4,634	3,331	30	101.8%
2022	May	3,591	\$388,602	\$335,000	\$186	4,634	5,528	3,362	27	101.5%
2022	Jun	3,678	\$397,295	\$340,000	\$190	5,406	7,161	3,173	29	101.0%
2022	Jul	3,295	\$387,603	\$329,000	\$185	5,133	8,800	3,017	28	99.4%
2022	Aug	3,293	\$387,901	\$325,590	\$185	4,604	9,248	3,158	31	97.6%
2022	Sep	3,202	\$385,638	\$326,351	\$185	4,113	9,840	2,539	42	96.6%
2022	Oct	2,582	\$378,414	\$320,000	\$182	4,004	10,403	2,432	45	95.7%
2022	Nov	2,291	\$370,446	\$314,950	\$178	2,994	10,332	2,093	52	94.3%
2022	Dec	2,460	\$375,085	\$320,000	\$177	2,334	9,694	1,963	60	93.5%
2023	Jan	1,743	\$369,668	\$308,249	\$176	3,357	9,678	2,379	66	93.1%

* Closed listing counts for prior 3 months are preliminary.

Closed Listings by Price Cohort for: January 2023

Single Family: All(New and Existing)

Price Cohort	Closed Listings*	Percent Dist	% Change Year Ago	Closed YTD	% Change Year Ago	Active Listings	DOM	Close to Orig. List Price	Months Inventory
\$0 - \$69,999	13	0.7%	0%	13	0%	30	58	74.7%	2.4
\$70,000 - \$99,999	27	1.6%	-29%	27	-29%	57	46	84.9%	2.2
\$100,000 - \$149,999	60	3.4%	-29%	60	-29%	211	43	86.1%	2.5
\$150,000 - \$199,999	142	8.2%	-39%	142	-39%	473	60	90.5%	2.7
\$200,000 - \$249,999	247	14.2%	-33%	247	-33%	901	54	92.6%	2.6
\$250,000 - \$299,999	337	19.4%	-32%	337	-32%	1,738	58	93.9%	3.1
\$300,000 - \$399,999	422	24.2%	-35%	422	-35%	2,549	66	94.8%	3.1
\$400,000 - \$499,999	222	12.8%	-24%	222	-24%	1,370	76	93.9%	3.5
\$500,000 - \$749,999	178	10.2%	-19%	178	-19%	1,464	89	93.6%	4.1
\$750,000 - \$999,999	63	3.6%	9%	63	9%	461	86	94.0%	4.7
\$1,000,000 +	30	1.7%	-35%	30	-35%	424	82	94.8%	7.0
	1,741			1,741		9,678			3.2

* Closed listing counts are preliminary.

Closed Listings by Area for: January 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	Close to OL Price	New Listings	Active Listings	Pending Listings	DOM	Months Inventory
Area: 01											
2022	Jan	322	\$352,222	\$327,770	\$159	100.1%	456	593	460	31	1.4
2023	Jan	244	\$362,916	\$336,000	\$166	93.8%	383	1,209	383	81	3.0
Area: 02											
2022	Jan	97	\$273,893	\$260,000	\$135	101.6%	113	97	106	28	0.7
2023	Jan	56	\$266,711	\$263,000	\$142	94.7%	89	230	72	52	2.1
Area: 03											
2022	Jan	79	\$266,167	\$265,000	\$149	100.3%	78	87	81	29	0.8
2023	Jan	58	\$269,977	\$257,000	\$150	95.5%	82	172	53	51	2.0
Area: 04											
2022	Jan	70	\$299,042	\$290,000	\$157	99.2%	94	117	100	36	1.1
2023	Jan	56	\$319,152	\$300,000	\$163	92.8%	71	152	69	53	1.7
Area: 05											
2022	Jan	44	\$418,305	\$372,500	\$178	98.8%	44	48	52	28	0.9
2023	Jan	28	\$396,341	\$377,500	\$165	93.6%	37	96	26	61	2.3
Area: 06											
2022	Jan	42	\$428,986	\$414,000	\$186	99.2%	42	51	47	33	0.7
2023	Jan	33	\$550,083	\$507,000	\$204	95.7%	40	88	30	53	1.8
Area: 07											
2022	Jan	64	\$159,278	\$170,000	\$135	96.6%	59	79	62	33	1.6
2023	Jan	40	\$152,242	\$155,000	\$128	90.4%	72	173	42	42	3.4
Area: 08											
2022	Jan	51	\$231,439	\$215,000	\$152	96.7%	52	61	50	40	1.2
2023	Jan	17	\$239,960	\$210,000	\$152	90.4%	65	136	35	52	3.6
Area: 09											
2022	Jan	50	\$379,099	\$347,500	\$207	94.6%	75	131	61	46	1.9
2023	Jan	33	\$246,350	\$212,500	\$193	93.2%	52	148	26	48	2.5
Area: 10											
2022	Jan	79	\$621,084	\$531,593	\$197	98.7%	83	106	90	35	0.8
2023	Jan	58	\$810,992	\$557,500	\$230	93.6%	95	307	111	59	3.0
Area: 11											
2022	Jan	13	\$314,077	\$285,000	\$206	95.3%	23	38	22	36	2.2
2023	Jan	8	\$336,914	\$397,000	\$255	96.3%	30	76	10	62	5.5
Area: 12											
2022	Jan	34	\$215,429	\$202,250	\$155	91.6%	48	97	49	60	2.5
2023	Jan	16	\$185,718	\$152,000	\$152	84.3%	73	195	23	65	6.1
Area: 13											
2022	Jan	56	\$479,726	\$400,592	\$225	95.5%	44	108	68	67	1.6
2023	Jan	28	\$390,384	\$250,000	\$205	87.6%	55	124	30	70	2.5
Area: 14											
2022	Jan	58	\$289,470	\$271,600	\$152	99.2%	62	68	66	29	0.7
2023	Jan	40	\$327,928	\$326,500	\$155	94.0%	42	106	46	48	1.4
Area: 15											
2022	Jan	67	\$246,690	\$241,500	\$159	100.1%	62	74	75	30	0.8
2023	Jan	42	\$251,100	\$242,500	\$155	93.7%	58	99	49	55	1.4
Area: 16											
2022	Jan	96	\$253,531	\$247,000	\$144	99.4%	113	116	118	28	0.9
2023	Jan	60	\$271,196	\$264,000	\$154	94.3%	97	252	67	46	2.3
Area: 17											
2022	Jan	169	\$268,707	\$259,500	\$141	100.2%	166	203	193	31	1.1
2023	Jan	96	\$284,960	\$265,500	\$141	94.5%	161	545	124	70	3.2
Area: 18											
2022	Jan	150	\$485,586	\$423,544	\$178	100.3%	148	165	168	36	0.7
2023	Jan	98	\$529,695	\$447,500	\$186	96.5%	166	462	130	55	2.5
Area: 19											
2022	Jan	70	\$197,346	\$199,750	\$144	95.5%	86	131	84	43	1.8
2023	Jan	30	\$173,877	\$170,000	\$134	88.3%	120	250	58	50	4.0
Area: 20											
2022	Jan	90	\$256,147	\$241,450	\$162	99.1%	171	272	168	32	2.2
2023	Jan	53	\$269,398	\$257,325	\$157	92.4%	151	476	122	68	3.9

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Area: 21											
2022	Jan	27	\$180,394	\$175,000	\$136	96.5%	51	73	48	24	2.4
2023	Jan	19	\$173,288	\$175,000	\$134	89.6%	43	153	23	43	4.0
Area: 22											
2022	Jan	40	\$167,896	\$166,000	\$134	94.5%	49	75	38	34	1.7
2023	Jan	24	\$172,752	\$174,000	\$137	90.5%	61	156	40	47	3.6
Area: 23											
2022	Jan	85	\$258,939	\$267,000	\$161	98.0%	126	168	142	31	1.4
2023	Jan	67	\$264,097	\$259,450	\$159	91.4%	215	439	149	83	3.8
Area: 24											
2022	Jan	21	\$392,017	\$394,097	\$226	97.2%	20	66	22	52	2.4
2023	Jan	18	\$300,851	\$273,157	\$213	91.3%	36	142	10	66	6.1
Area: 25											
2022	Jan	37	\$897,373	\$612,436	\$261	98.9%	48	69	54	43	1.0
2023	Jan	24	\$755,310	\$676,202	\$256	94.8%	56	220	48	62	4.4
Area: 26											
2022	Jan	156	\$519,396	\$409,950	\$214	100.1%	266	346	295	34	1.4
2023	Jan	132	\$548,550	\$460,831	\$233	91.8%	277	952	172	86	3.9
Area: 27											
2022	Jan	197	\$333,554	\$317,999	\$167	99.9%	300	314	275	33	1.1
2023	Jan	203	\$376,419	\$326,105	\$187	94.3%	329	1,030	256	71	3.8
Area: 28											
2022	Jan	56	\$464,448	\$484,618	\$203	98.1%	69	132	61	33	2.1
2023	Jan	28	\$454,918	\$485,000	\$211	93.1%	61	222	39	70	3.7
Area: 29											
2022	Jan	34	\$282,760	\$265,000	\$154	97.2%	39	91	38	39	2.6
2023	Jan	20	\$226,244	\$209,950	\$142	89.2%	41	155	30	86	4.2
Area: 30											
2022	Jan	38	\$311,074	\$308,000	\$166	96.8%	58	105	53	29	1.9
2023	Jan	29	\$309,283	\$255,500	\$176	88.8%	120	256	34	80	5.5
Area: 31											
2022	Jan	104	\$404,000	\$335,388	\$197	98.2%	148	322	130	34	3.0
2023	Jan	86	\$395,639	\$309,000	\$188	91.2%	179	657	72	62	6.0

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