

Current Month: October 2023

Property Type	Closed Listings*	% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
<u>All (New and Existing)</u>								
Single Family	2,378	-9%	\$901,753,039	-9%	\$379,206	0%	\$319,420	0%
Condominiums and Townhomes	63	3%	\$12,803,308	-20%	\$203,227	-22%	\$167,200	-14%
Multifamily	31	-18%	\$13,558,436	-4%	\$437,369	17%	\$450,000	23%
Residential Lots & Acreage	238	-10%	\$34,367,390	-11%	\$144,401	-2%	\$105,000	-5%
Residential Rental	1,286	26%	\$2,343,571	28%	\$1,822	2%	\$1,750	1%
Commercial	42	31%	\$20,750,074	49%	\$494,049	13%	\$260,000	-26%
Commercial Land	5	-44%	\$2,152,000	-42%	\$430,400	4%	\$74,000	-79%
Rural Farms & Ranches	21	-25%	\$17,666,234	-47%	\$841,249	-29%	\$590,000	-37%
<u>Existing Home</u>								
Single Family	1,556	-21%	\$585,498,815	-20%	\$376,285	1%	\$315,000	0%
Condominiums and Townhomes	63	5%	\$12,803,308	-17%	\$203,227	-21%	\$167,200	-14%
Multifamily	23	-26%	\$9,337,310	-10%	\$405,970	22%	\$342,500	7%
Residential Rental	1,136	26%	\$2,064,737	30%	\$1,818	3%	\$1,745	3%
Commercial	40	29%	\$20,186,947	53%	\$504,674	19%	\$260,000	-26%
Commercial Land	5	-44%	\$2,152,000	-42%	\$430,400	4%	\$74,000	-79%
Rural Farms & Ranches	21	-25%	\$17,666,234	-47%	\$841,249	-29%	\$590,000	-37%
<u>New Construction</u>								
Single Family	822	26%	\$316,251,785	25%	\$384,735	-1%	\$327,999	-2%
Multifamily	8	14%	\$4,216,640	10%	\$527,080	-4%	\$485,000	-11%
Residential Rental	150	25%	\$278,836	19%	\$1,859	-5%	\$1,763	-4%
Commercial	2	100%	\$595,000	-24%	\$297,500	-62%	\$297,500	-62%

* Closed listing counts are preliminary.

Current Month: October 2023

Property Type	Price/ Sqft*	% Change Year Ago	DOM	% Change Year Ago	Pending Listings	% Change Year Ago	New Listings	% Change Year Ago	Active Listings	%Change Year Ago
<u>All (New and Existing)</u>										
Single Family	\$180	-1%	66	47%	2,143	-11%	3,833	-4%	12,491	21%
Condominiums and Townhomes	\$182	-7%	76	43%	32	-52%	84	-1%	320	33%
Multifamily	\$170	6%	73	40%	40	43%	71	48%	273	56%
Residential Lots & Acreage	\$41	7%	106	68%	166	-25%	603	0%	4,006	33%
Residential Rental	\$111	-3%	49	48%	1,217	17%	1,736	13%	3,828	59%
Commercial	\$194	8%	154	8%	18	-50%	122	18%	761	13%
Commercial Land	\$67	-30%	69	-60%	9	-25%	54	42%	463	5%
Rural Farms & Ranches	\$379	-37%	127	13%	29	21%	110	-4%	824	43%
<u>Existing Home</u>										
Single Family	\$179	1%	50	39%	1,100	-36%	2,632	-6%	8,010	22%
Condominiums and Townhomes	\$182	-6%	76	46%	31	-52%	75	-10%	294	40%
Multifamily	\$165	6%	88	47%	35	40%	57	50%	209	47%
Residential Rental	\$111	-3%	48	50%	1,078	18%	1,512	17%	3,327	63%
Commercial	\$185	3%	158	7%	18	-50%	119	20%	720	10%
Commercial Land	\$67	-30%	69	-60%	9	-25%	54	42%	463	5%
Rural Farms & Ranches	\$379	-37%	127	13%	28	17%	105	-7%	805	41%
<u>New Construction</u>										
Single Family	\$182	-6%	95	28%	1,043	51%	1,201	-1%	4,481	19%
Multifamily	\$184	1%	30	88%	5	67%	14	40%	64	94%
Residential Rental	\$115	-3%	56	56%	139	13%	224	-8%	501	38%
Commercial	\$326	100%	70	133%	-	0%	3	-25%	41	78%

* Rental Price/Sqft is shown as price/100 Sqft.

Year-to-Date as of October 2023

Property Type	Closed Listings*	% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
<u>All (New and Existing)</u>								
Single Family	28,498	-11%	\$10,705,057,642	-12%	\$375,642	-1%	\$315,000	-3%
Condominiums and Townhomes	650	-22%	\$169,048,309	-19%	\$260,074	4%	\$200,000	6%
Multifamily	315	-34%	\$130,781,557	-32%	\$415,180	3%	\$382,000	2%
Residential Lots & Acreage	2,486	-33%	\$391,588,179	-33%	\$157,517	-1%	\$115,000	-4%
Residential Rental	13,429	15%	\$24,932,758	17%	\$1,857	2%	\$1,789	2%
Commercial	307	-24%	\$142,231,806	-15%	\$463,296	11%	\$220,000	-8%
Commercial Land	93	-35%	\$49,692,815	-50%	\$534,331	-24%	\$331,250	3%
Rural Farms & Ranches	341	-28%	\$363,089,778	-31%	\$1,064,779	-4%	\$583,500	-22%
<u>Existing Home</u>								
Single Family	18,970	-24%	\$7,162,738,490	-24%	\$377,582	-1%	\$310,000	-3%
Condominiums and Townhomes	633	-20%	\$161,855,294	-16%	\$255,696	5%	\$195,500	6%
Multifamily	255	-31%	\$99,241,283	-29%	\$389,182	3%	\$330,000	5%
Residential Rental	11,999	16%	\$22,182,681	18%	\$1,849	2%	\$1,769	1%
Commercial	302	-24%	\$141,261,188	-14%	\$467,752	14%	\$220,000	-6%
Commercial Land	93	-35%	\$49,692,815	-50%	\$534,331	-24%	\$331,250	3%
Rural Farms & Ranches	329	-29%	\$350,859,067	-33%	\$1,066,441	-5%	\$615,000	-18%
<u>New Construction</u>								
Single Family	9,529	37%	\$3,542,673,634	34%	\$371,778	-2%	\$321,875	-2%
Condominiums and Townhomes	17	-56%	\$7,175,500	-51%	\$422,088	12%	\$405,000	9%
Multifamily	60	-43%	\$31,573,322	-38%	\$526,222	8%	\$491,000	3%
Residential Rental	1,430	9%	\$2,750,118	7%	\$1,923	-2%	\$1,850	0%
Commercial	5	67%	\$992,900	-74%	\$198,580	-84%	\$220,000	-84%
Rural Farms & Ranches	12	100%	\$12,232,373	214%	\$1,019,364	57%	\$166,487	-71%

* Closed listing counts are preliminary until 12 month revision.

Year-to-Date as of October 2023

Property Type	Price/ Sqft*	% Change Year Ago	DOM	% Change Year Ago	Pending Listings	% Change Year Ago	New Listings	% Change Year Ago	Active Listings	%Change Year Ago
<u>All (New and Existing)</u>										
Single Family	\$179	-2%	66	100%	28,746	-7%	41,605	-2%	10,561	55%
Condominiums and Townhomes	\$216	8%	61	36%	644	-22%	1,046	0%	279	40%
Multifamily	\$158	-3%	60	46%	339	-24%	753	8%	238	61%
Residential Lots & Acreage	\$43	12%	107	43%	2,477	-30%	6,190	-3%	3,541	50%
Residential Rental	\$113	1%	41	46%	13,429	13%	17,977	23%	3,056	82%
Commercial	\$143	1%	136	-17%	310	-24%	1,075	14%	718	16%
Commercial Land	\$168	28%	202	-17%	85	-37%	425	-2%	440	9%
Rural Farms & Ranches	\$563	-14%	116	2%	345	-19%	1,146	11%	672	50%
<u>Existing Home</u>										
Single Family	\$178	-1%	51	96%	18,754	-23%	29,293	-11%	6,701	45%
Condominiums and Townhomes	\$214	9%	61	36%	618	-22%	950	-3%	250	44%
Multifamily	\$152	-4%	57	21%	270	-25%	612	7%	190	56%
Residential Rental	\$113	2%	40	54%	11,996	14%	15,949	23%	2,605	81%
Commercial	\$142	0%	137	-17%	305	-25%	1,031	13%	688	14%
Commercial Land	\$168	28%	202	-17%	85	-37%	425	-2%	440	9%
Rural Farms & Ranches	\$559	-14%	116	1%	333	-21%	1,125	10%	657	49%
<u>New Construction</u>										
Single Family	\$180	-5%	96	57%	9,992	53%	12,312	25%	3,860	76%
Condominiums and Townhomes	\$297	14%	68	74%	26	-24%	96	48%	28	8%
Multifamily	\$183	2%	73	284%	69	-17%	141	13%	47	88%
Residential Rental	\$117	-1%	53	33%	1,433	7%	2,028	18%	451	85%
Commercial	\$218	260%	78	37%	5	150%	44	83%	30	76%
Rural Farms & Ranches	\$699	-11%	124	148%	12	100%	21	50%	15	275%

* Rental Price/Sqft is shown as price/100 Sqft.

Closed Listings by Month as of October 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	New Listings	Active Listings	Pending Listings	DOM	Close to Orig. List Price
2021	Jan	2,530	\$299,269	\$255,000	\$141	3,316	5,391	3,369	45	97.7%
2021	Feb	2,422	\$311,290	\$260,000	\$145	2,646	4,639	2,778	50	98.3%
2021	Mar	3,467	\$314,551	\$264,900	\$146	3,780	4,239	3,851	44	99.0%
2021	Apr	3,429	\$330,353	\$273,500	\$151	4,138	4,394	3,665	37	100.1%
2021	May	3,628	\$338,847	\$279,000	\$155	4,155	4,456	3,784	33	101.0%
2021	Jun	3,993	\$341,180	\$286,000	\$156	4,497	4,747	3,655	25	101.6%
2021	Jul	3,887	\$349,013	\$294,900	\$161	4,884	5,603	3,524	24	101.8%
2021	Aug	3,751	\$348,676	\$295,000	\$162	4,674	6,071	3,735	23	100.8%
2021	Sep	3,627	\$346,936	\$295,000	\$163	3,812	5,908	3,316	27	99.8%
2021	Oct	3,266	\$354,454	\$300,000	\$165	3,883	5,963	3,398	28	99.1%
2021	Nov	3,033	\$357,292	\$301,000	\$167	3,316	5,415	3,116	31	99.0%
2021	Dec	3,528	\$358,994	\$305,000	\$171	2,795	4,808	2,795	34	98.9%
2022	Jan	2,496	\$348,821	\$300,000	\$169	3,193	4,403	3,276	34	98.9%
2022	Feb	2,744	\$356,945	\$305,000	\$175	3,467	4,141	3,199	38	99.5%
2022	Mar	3,550	\$369,041	\$315,000	\$181	3,812	3,995	3,499	36	100.5%
2022	Apr	3,337	\$387,445	\$322,549	\$183	4,294	4,631	3,327	30	101.8%
2022	May	3,591	\$388,602	\$335,000	\$186	4,635	5,525	3,360	27	101.5%
2022	Jun	3,681	\$397,144	\$340,000	\$190	5,408	7,147	3,174	29	101.0%
2022	Jul	3,302	\$387,609	\$329,000	\$185	5,134	8,776	3,019	28	99.4%
2022	Aug	3,305	\$387,586	\$325,500	\$185	4,605	9,213	3,156	31	97.6%
2022	Sep	3,223	\$385,100	\$325,000	\$185	4,114	9,792	2,535	42	96.6%
2022	Oct	2,615	\$377,721	\$320,000	\$182	4,005	10,331	2,395	45	95.7%
2022	Nov	2,292	\$369,696	\$314,900	\$179	3,000	10,251	2,066	52	94.3%
2022	Dec	2,474	\$373,495	\$319,900	\$177	2,338	9,593	1,933	61	93.5%
2023	Jan	1,820	\$364,677	\$307,000	\$175	3,383	9,627	2,746	69	93.0%
2023	Feb	2,375	\$359,145	\$305,000	\$175	3,554	9,656	2,737	72	93.4%
2023	Mar	3,140	\$363,083	\$311,286	\$176	4,038	9,278	3,404	74	93.9%
2023	Apr	2,963	\$366,373	\$315,000	\$178	4,153	9,505	3,325	71	94.5%
2023	May	3,590	\$378,638	\$315,000	\$180	4,607	9,930	3,166	65	94.9%
2023	Jun	3,457	\$387,756	\$318,000	\$181	4,691	10,447	3,175	64	95.0%
2023	Jul	2,979	\$383,372	\$320,000	\$182	4,277	10,930	2,777	58	95.2%
2023	Aug	3,149	\$382,854	\$320,000	\$180	4,597	11,450	2,796	58	94.7%
2023	Sep	2,647	\$383,623	\$317,650	\$179	4,472	12,301	2,477	64	93.9%
2023	Oct	2,378	\$379,206	\$319,420	\$180	3,833	12,491	2,143	66	93.5%

* Closed listing counts for prior 3 months are preliminary.

Closed Listings by Price Cohort for: October 2023

Single Family: All(New and Existing)

Price Cohort	Closed Listings*	Percent Dist	% Change Year Ago	Closed YTD	% Change Year Ago	Active Listings	DOM	Close to Orig. List Price	Months Inventory
\$0 - \$69,999	12	0.5%	-14%	106	-11%	24	40	73.2%	2.1
\$70,000 - \$99,999	23	1.0%	-4%	287	5%	73	41	83.4%	2.6
\$100,000 - \$149,999	73	3.1%	-8%	741	-16%	242	61	86.1%	3.3
\$150,000 - \$199,999	168	7.1%	4%	1,710	-11%	611	51	90.4%	3.7
\$200,000 - \$249,999	330	13.9%	-1%	3,834	2%	1,486	41	93.7%	4.1
\$250,000 - \$299,999	416	17.5%	-15%	5,827	-4%	2,190	56	94.6%	3.9
\$300,000 - \$399,999	647	27.2%	-10%	7,582	-16%	3,219	74	94.4%	4.4
\$400,000 - \$499,999	281	11.8%	-15%	3,545	-16%	1,652	87	94.0%	4.9
\$500,000 - \$749,999	293	12.3%	-11%	3,341	-13%	1,751	85	94.5%	5.5
\$750,000 - \$999,999	81	3.4%	-1%	959	-5%	602	52	95.0%	6.5
\$1,000,000 +	55	2.3%	8%	566	-16%	641	56	91.7%	12.1
	2,379			28,498		12,491			4.5

* Closed listing counts are preliminary.

Closed Listings by Area for: October 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	Close to OL Price	New Listings	Active Listings	Pending Listings	DOM	Months Inventory
Area: 01											
2022	Oct	349	\$383,955	\$344,900	\$169	96.3%	539	1,351	356	65	3.2
2023	Oct	300	\$367,813	\$339,950	\$165	93.7%	498	1,457	308	85	3.7
Area: 02											
2022	Oct	91	\$288,856	\$265,000	\$157	97.0%	134	271	98	25	2.3
2023	Oct	68	\$259,803	\$253,500	\$147	94.6%	128	312	52	41	3.5
Area: 03											
2022	Oct	70	\$275,872	\$267,500	\$167	96.6%	104	196	62	29	2.0
2023	Oct	53	\$267,669	\$259,000	\$161	96.4%	90	211	38	31	2.9
Area: 04											
2022	Oct	59	\$301,535	\$305,000	\$173	97.2%	94	199	63	32	2.0
2023	Oct	72	\$319,796	\$310,000	\$167	93.9%	97	226	40	45	3.2
Area: 05											
2022	Oct	32	\$405,619	\$391,500	\$179	95.1%	44	112	34	31	2.3
2023	Oct	28	\$467,312	\$370,000	\$188	96.5%	65	136	28	31	4.0
Area: 06											
2022	Oct	55	\$489,632	\$447,500	\$189	102.9%	46	101	33	41	1.8
2023	Oct	45	\$474,369	\$450,000	\$188	95.7%	59	138	22	33	3.3
Area: 07											
2022	Oct	52	\$159,609	\$166,000	\$142	91.7%	82	156	47	37	2.8
2023	Oct	43	\$171,016	\$165,750	\$136	91.5%	76	224	39	44	5.3
Area: 08											
2022	Oct	36	\$260,817	\$240,000	\$166	90.7%	65	150	38	35	3.4
2023	Oct	32	\$230,982	\$228,500	\$146	91.6%	55	153	24	49	4.4
Area: 09											
2022	Oct	48	\$348,311	\$245,450	\$203	92.2%	64	175	56	45	2.7
2023	Oct	39	\$366,864	\$259,900	\$198	92.5%	70	245	32	66	5.9
Area: 10											
2022	Oct	99	\$650,686	\$530,000	\$216	95.0%	145	422	88	36	3.7
2023	Oct	88	\$674,999	\$582,500	\$216	95.7%	133	405	63	57	3.9
Area: 11											
2022	Oct	12	\$338,756	\$305,900	\$298	93.4%	22	81	14	57	5.5
2023	Oct	11	\$345,110	\$338,050	\$255	90.6%	20	105	7	73	8.3
Area: 12											
2022	Oct	25	\$263,743	\$222,000	\$179	91.9%	76	166	22	27	4.5
2023	Oct	20	\$206,807	\$197,500	\$165	89.3%	70	228	12	61	9.2
Area: 13											
2022	Oct	36	\$648,212	\$537,250	\$243	94.0%	47	145	38	29	2.6
2023	Oct	36	\$744,653	\$612,450	\$290	92.1%	61	194	26	52	4.9
Area: 14											
2022	Oct	67	\$318,442	\$312,000	\$173	98.6%	70	143	63	19	1.8
2023	Oct	71	\$328,347	\$320,000	\$174	95.4%	62	146	49	55	2.3
Area: 15											
2022	Oct	75	\$287,688	\$284,000	\$165	97.1%	67	140	50	32	1.8
2023	Oct	35	\$322,987	\$279,000	\$169	96.9%	82	179	27	38	3.1
Area: 16											
2022	Oct	82	\$271,227	\$265,000	\$150	94.8%	127	267	93	33	2.2
2023	Oct	78	\$276,455	\$265,000	\$152	93.3%	134	327	61	49	3.8
Area: 17											
2022	Oct	162	\$301,627	\$284,495	\$153	97.1%	230	519	144	40	2.8
2023	Oct	111	\$263,379	\$255,000	\$144	94.1%	214	534	105	56	3.6
Area: 18											
2022	Oct	159	\$500,938	\$460,000	\$187	97.2%	231	495	140	32	2.4
2023	Oct	160	\$536,592	\$492,475	\$200	95.3%	182	614	125	63	3.6
Area: 19											
2022	Oct	63	\$223,273	\$230,000	\$157	94.1%	92	220	58	38	3.2
2023	Oct	50	\$215,769	\$218,999	\$145	93.6%	88	291	51	64	4.9
Area: 20											
2022	Oct	101	\$266,516	\$261,899	\$168	95.6%	193	508	109	52	4.0
2023	Oct	109	\$261,559	\$249,990	\$156	91.6%	173	603	135	81	4.5

Closed Listings by Area for: October 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	Close to OL Price	New Listings	Active Listings	Pending Listings	DOM	Months Inventory
Area: 21											
2022	Oct	28	\$226,354	\$234,900	\$145	93.4%	58	173	35	51	4.3
2023	Oct	23	\$198,309	\$212,000	\$140	92.1%	61	177	23	40	5.1
Area: 22											
2022	Oct	45	\$216,369	\$198,000	\$152	96.1%	60	153	35	56	3.3
2023	Oct	28	\$148,704	\$145,000	\$127	91.6%	66	173	28	49	4.1
Area: 23											
2022	Oct	102	\$268,118	\$263,500	\$167	96.2%	224	464	89	54	3.7
2023	Oct	136	\$264,422	\$254,990	\$158	92.1%	254	623	204	57	4.3
Area: 24											
2022	Oct	23	\$398,362	\$335,000	\$222	92.8%	33	142	13	40	5.6
2023	Oct	16	\$365,214	\$372,000	\$242	86.2%	30	177	12	85	9.6
Area: 25											
2022	Oct	56	\$665,769	\$561,500	\$271	94.1%	70	221	43	55	3.8
2023	Oct	57	\$712,068	\$599,644	\$257	92.1%	63	290	37	89	5.8
Area: 26											
2022	Oct	222	\$560,984	\$500,000	\$235	94.4%	328	965	190	49	3.7
2023	Oct	198	\$525,474	\$448,950	\$229	93.0%	324	1,367	178	85	6.2
Area: 27											
2022	Oct	237	\$352,236	\$337,274	\$179	96.5%	361	1,069	208	44	3.8
2023	Oct	254	\$354,607	\$325,803	\$171	94.3%	296	1,205	215	75	4.3
Area: 28											
2022	Oct	66	\$392,557	\$334,500	\$188	95.9%	67	230	27	63	3.5
2023	Oct	50	\$433,540	\$422,500	\$196	93.2%	64	293	32	90	6.2
Area: 29											
2022	Oct	23	\$293,066	\$260,000	\$154	93.3%	50	165	26	51	4.0
2023	Oct	10	\$279,333	\$235,000	\$161	94.4%	56	173	25	97	6.0
Area: 30											
2022	Oct	39	\$307,911	\$293,500	\$169	93.4%	87	221	41	52	4.5
2023	Oct	35	\$377,099	\$267,999	\$178	91.9%	61	280	42	58	5.6
Area: 31											
2022	Oct	101	\$400,290	\$325,000	\$194	93.0%	195	711	82	66	6.1
2023	Oct	124	\$370,576	\$321,495	\$205	91.3%	201	1,005	103	68	9.2

* Closed listing counts are preliminary.