

Current Month: November 2023

Property Type	Closed Listings*	% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
<u>All (New and Existing)</u>								
Single Family	2,207	-4%	\$829,490,694	-2%	\$375,845	2%	\$313,975	0%
Condominiums and Townhomes	53	-16%	\$17,273,935	17%	\$325,923	39%	\$198,500	17%
Multifamily	29	-22%	\$11,938,287	-22%	\$411,665	-1%	\$383,750	-3%
Residential Lots & Acreage	182	8%	\$26,149,443	-3%	\$143,678	-11%	\$100,000	-17%
Residential Rental	1,190	13%	\$2,143,188	14%	\$1,801	1%	\$1,695	-2%
Commercial	29	-15%	\$8,808,684	-71%	\$303,748	-66%	\$4,476	-99%
Commercial Land	12	33%	\$3,254,182	-41%	\$271,182	-56%	\$99,000	-35%
Rural Farms & Ranches	36	64%	\$46,740,320	83%	\$1,298,342	12%	\$615,000	-21%
<u>Existing Home</u>								
Single Family	1,349	-17%	\$511,394,799	-13%	\$379,092	5%	\$300,000	0%
Condominiums and Townhomes	45	-26%	\$13,937,506	-1%	\$309,722	34%	\$168,500	1%
Multifamily	27	-13%	\$10,504,566	-16%	\$389,058	-4%	\$362,500	1%
Residential Rental	1,055	16%	\$1,897,719	18%	\$1,799	2%	\$1,695	0%
Commercial	22	-35%	\$8,883,294	-71%	\$403,786	-55%	\$112,000	-77%
Commercial Land	12	33%	\$3,254,182	-41%	\$271,182	-56%	\$99,000	-35%
Rural Farms & Ranches	34	55%	\$46,578,551	82%	\$1,369,957	18%	\$712,500	-8%
<u>New Construction</u>								
Single Family	857	27%	\$317,715,980	22%	\$370,730	-4%	\$323,950	-4%
Condominiums and Townhomes	8	300%	\$3,287,826	374%	\$410,978	19%	\$424,650	23%
Multifamily	2	-67%	\$1,365,900	-52%	\$682,950	45%	\$682,950	36%
Residential Rental	135	-8%	\$245,469	-12%	\$1,818	-5%	\$1,725	-6%
Commercial	7	100%	\$25,428	100%	\$3,633	100%	\$2,907	100%
Rural Farms & Ranches	2	100%	\$305,000	100%	\$152,500	100%	\$152,500	100%

* Closed listing counts are preliminary.

Current Month: November 2023

Property Type	Price/ Sqft*	% Change Year Ago	DOM	% Change Year Ago	Pending Listings	% Change Year Ago	New Listings	% Change Year Ago	Active Listings	%Change Year Ago
<u>All (New and Existing)</u>										
Single Family	\$178	0%	70	35%	1,939	-6%	3,469	16%	12,485	22%
Condominiums and Townhomes	\$254	21%	77	31%	34	-11%	90	76%	338	47%
Multifamily	\$149	-10%	79	68%	20	-33%	79	36%	289	50%
Residential Lots & Acreage	\$20	27%	117	43%	161	-5%	472	4%	4,038	29%
Residential Rental	\$111	0%	53	43%	1,155	5%	1,577	19%	3,870	60%
Commercial	\$113	-47%	117	-7%	16	-41%	79	-1%	769	13%
Commercial Land	\$107	1203%	192	-3%	8	14%	34	13%	467	8%
Rural Farms & Ranches	\$542	40%	139	35%	18	-44%	96	25%	832	44%
<u>Existing Home</u>										
Single Family	\$179	2%	55	34%	1,050	-27%	2,401	11%	8,091	25%
Condominiums and Townhomes	\$227	9%	90	84%	34	-8%	86	76%	314	56%
Multifamily	\$148	-7%	73	87%	17	-35%	63	37%	223	49%
Residential Rental	\$110	0%	53	47%	1,032	12%	1,370	21%	3,324	61%
Commercial	\$152	-28%	134	6%	16	-41%	78	0%	733	12%
Commercial Land	\$107	1203%	192	-3%	8	14%	34	13%	467	8%
Rural Farms & Ranches	\$542	40%	136	32%	17	-47%	91	21%	811	43%
<u>New Construction</u>										
Single Family	\$177	-6%	93	19%	889	41%	1,068	28%	4,394	16%
Condominiums and Townhomes	\$396	63%	11	-97%	-	-100%	4	100%	24	-17%
Multifamily	\$168	-14%	144	62%	3	-25%	16	33%	66	53%
Residential Rental	\$115	0%	53	39%	123	-31%	207	4%	546	53%
Commercial	\$2	100%	65	100%	-	0%	1	-50%	36	38%
Rural Farms & Ranches	-	0%	184	100%	1	100%	5	150%	21	133%

* Rental Price/Sqft is shown as price/100 Sqft.

Year-to-Date as of November 2023

Property Type	Closed Listings*	% Change Year Ago	Dollar Volume	% Change Year Ago	Average Price	% Change Year Ago	Median Price	% Change Year Ago
<u>All (New and Existing)</u>								
Single Family	30,804	-10%	\$11,542,365,299	-11%	\$374,703	-1%	\$315,000	-2%
Condominiums and Townhomes	703	-21%	\$185,750,855	-17%	\$264,226	6%	\$200,000	7%
Multifamily	340	-34%	\$141,068,856	-32%	\$414,908	3%	\$382,000	1%
Residential Lots & Acreage	2,667	-31%	\$416,635,362	-32%	\$156,219	-2%	\$114,900	-4%
Residential Rental	14,609	15%	\$27,058,904	17%	\$1,852	2%	\$1,773	1%
Commercial	333	-24%	\$147,218,758	-26%	\$442,098	-3%	\$200,000	-20%
Commercial Land	107	-29%	\$54,199,560	-48%	\$506,538	-27%	\$290,000	-3%
Rural Farms & Ranches	382	-23%	\$411,523,207	-25%	\$1,077,286	-3%	\$583,500	-22%
<u>Existing Home</u>								
Single Family	20,248	-24%	\$7,640,514,582	-24%	\$377,347	0%	\$310,000	-3%
Condominiums and Townhomes	678	-21%	\$175,270,384	-15%	\$258,511	7%	\$195,000	7%
Multifamily	279	-30%	\$108,578,643	-29%	\$389,171	2%	\$330,000	5%
Residential Rental	13,043	15%	\$24,060,599	18%	\$1,845	2%	\$1,750	0%
Commercial	321	-26%	\$146,240,872	-25%	\$455,579	1%	\$210,000	-16%
Commercial Land	107	-29%	\$54,199,560	-48%	\$506,538	-27%	\$290,000	-3%
Rural Farms & Ranches	368	-25%	\$398,999,739	-27%	\$1,084,238	-3%	\$622,500	-17%
<u>New Construction</u>								
Single Family	10,555	38%	\$3,901,359,312	34%	\$369,622	-3%	\$320,000	-3%
Condominiums and Townhomes	25	-39%	\$10,463,326	-32%	\$418,533	11%	\$405,000	9%
Multifamily	61	-45%	\$32,413,000	-40%	\$531,361	9%	\$491,000	3%
Residential Rental	1,567	7%	\$3,000,165	5%	\$1,915	-2%	\$1,825	-1%
Commercial	12	300%	\$1,018,328	-73%	\$84,861	-93%	\$4,275	-100%
Rural Farms & Ranches	14	133%	\$12,537,373	221%	\$895,527	38%	\$158,987	-73%

* Closed listing counts are preliminary until 12 month revision.

Year-to-Date as of November 2023

Property Type	Price/ Sqft*	% Change Year Ago	DOM	% Change Year Ago	Pending Listings	% Change Year Ago	New Listings	% Change Year Ago	Active Listings	%Change Year Ago
<u>All (New and Existing)</u>										
Single Family	\$179	-2%	66	89%	30,899	-6%	45,108	-1%	10,737	51%
Condominiums and Townhomes	\$219	9%	62	35%	688	-20%	1,139	4%	284	40%
Multifamily	\$157	-3%	61	45%	362	-24%	832	10%	242	59%
Residential Lots & Acreage	\$41	9%	108	44%	2,666	-28%	6,668	-2%	3,584	48%
Residential Rental	\$113	1%	42	50%	14,631	13%	19,561	22%	3,128	79%
Commercial	\$137	-7%	136	-16%	338	-22%	1,157	14%	723	16%
Commercial Land	\$167	39%	203	-16%	92	-35%	459	-1%	442	9%
Rural Farms & Ranches	\$561	-13%	117	4%	380	-17%	1,243	12%	687	50%
<u>Existing Home</u>										
Single Family	\$178	-1%	51	89%	20,058	-22%	31,723	-9%	6,833	43%
Condominiums and Townhomes	\$214	9%	63	37%	661	-20%	1,039	1%	256	45%
Multifamily	\$152	-4%	58	23%	292	-25%	675	9%	193	54%
Residential Rental	\$113	1%	41	52%	13,071	14%	17,326	23%	2,669	79%
Commercial	\$139	-5%	138	-15%	326	-24%	1,112	12%	691	14%
Commercial Land	\$167	39%	203	-16%	92	-35%	459	-1%	442	9%
Rural Farms & Ranches	\$557	-13%	117	3%	366	-19%	1,217	11%	671	48%
<u>New Construction</u>										
Single Family	\$180	-6%	96	52%	10,841	52%	13,385	25%	3,904	67%
Condominiums and Townhomes	\$329	27%	50	-7%	27	-21%	100	49%	27	4%
Multifamily	\$183	1%	75	226%	70	-20%	157	15%	49	81%
Residential Rental	\$117	-1%	53	33%	1,560	3%	2,235	17%	459	81%
Commercial	\$74	22%	70	23%	12	500%	45	73%	32	68%
Rural Farms & Ranches	\$699	-11%	133	166%	14	133%	26	63%	15	275%

* Rental Price/Sqft is shown as price/100 Sqft.

Closed Listings by Month as of November 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	New Listings	Active Listings	Pending Listings	DOM	Close to Orig. List Price
2021	Jan	2,530	\$299,269	\$255,000	\$141	3,316	5,391	3,369	45	97.7%
2021	Feb	2,422	\$311,290	\$260,000	\$145	2,646	4,639	2,778	50	98.3%
2021	Mar	3,467	\$314,551	\$264,900	\$146	3,780	4,239	3,851	44	99.0%
2021	Apr	3,429	\$330,353	\$273,500	\$151	4,138	4,394	3,665	37	100.1%
2021	May	3,628	\$338,847	\$279,000	\$155	4,155	4,456	3,784	33	101.0%
2021	Jun	3,993	\$341,180	\$286,000	\$156	4,497	4,747	3,655	25	101.6%
2021	Jul	3,887	\$349,013	\$294,900	\$161	4,884	5,603	3,524	24	101.8%
2021	Aug	3,751	\$348,676	\$295,000	\$162	4,674	6,071	3,735	23	100.8%
2021	Sep	3,627	\$346,936	\$295,000	\$163	3,812	5,908	3,316	27	99.8%
2021	Oct	3,266	\$354,454	\$300,000	\$165	3,883	5,963	3,398	28	99.1%
2021	Nov	3,033	\$357,292	\$301,000	\$167	3,316	5,415	3,116	31	99.0%
2021	Dec	3,528	\$358,994	\$305,000	\$171	2,795	4,808	2,795	34	98.9%
2022	Jan	2,496	\$348,821	\$300,000	\$169	3,193	4,403	3,276	34	98.9%
2022	Feb	2,744	\$356,945	\$305,000	\$175	3,467	4,141	3,199	38	99.5%
2022	Mar	3,550	\$369,041	\$315,000	\$181	3,812	3,995	3,499	36	100.5%
2022	Apr	3,337	\$387,445	\$322,549	\$183	4,294	4,631	3,327	30	101.8%
2022	May	3,591	\$388,602	\$335,000	\$186	4,635	5,525	3,360	27	101.5%
2022	Jun	3,681	\$397,144	\$340,000	\$190	5,408	7,147	3,174	29	101.0%
2022	Jul	3,302	\$387,609	\$329,000	\$185	5,134	8,776	3,019	28	99.4%
2022	Aug	3,305	\$387,586	\$325,500	\$185	4,605	9,213	3,156	31	97.6%
2022	Sep	3,223	\$385,100	\$325,000	\$185	4,114	9,792	2,535	42	96.6%
2022	Oct	2,615	\$377,721	\$320,000	\$182	4,005	10,331	2,395	45	95.7%
2022	Nov	2,293	\$369,763	\$314,900	\$179	3,000	10,250	2,066	52	94.3%
2022	Dec	2,475	\$373,465	\$319,878	\$177	2,338	9,591	1,933	61	93.5%
2023	Jan	1,820	\$364,677	\$307,000	\$175	3,383	9,625	2,746	69	93.0%
2023	Feb	2,375	\$359,145	\$305,000	\$175	3,554	9,655	2,737	72	93.4%
2023	Mar	3,140	\$363,087	\$311,286	\$176	4,039	9,277	3,404	74	93.9%
2023	Apr	2,963	\$366,373	\$315,000	\$178	4,153	9,505	3,325	71	94.5%
2023	May	3,591	\$378,602	\$315,000	\$180	4,608	9,929	3,165	65	94.9%
2023	Jun	3,457	\$387,756	\$318,000	\$181	4,691	10,444	3,173	64	95.0%
2023	Jul	2,986	\$383,184	\$320,000	\$182	4,280	10,930	2,764	58	95.2%
2023	Aug	3,134	\$381,652	\$319,990	\$180	4,600	11,444	2,789	58	94.7%
2023	Sep	2,673	\$380,878	\$314,950	\$179	4,478	12,290	2,439	65	93.9%
2023	Oct	2,458	\$371,202	\$315,000	\$179	3,853	12,531	2,418	67	93.4%
2023	Nov	2,207	\$375,845	\$313,975	\$178	3,469	12,485	1,939	70	92.9%

* Closed listing counts for prior 3 months are preliminary.

Closed Listings by Price Cohort for: November 2023

Single Family: All(New and Existing)

Price Cohort	Closed Listings*	Percent Dist	% Change Year Ago	Closed YTD	% Change Year Ago	Active Listings	DOM	Close to Orig. List Price	Months Inventory
\$0 - \$69,999	12	0.5%	-20%	118	-12%	20	55	79.3%	1.8
\$70,000 - \$99,999	30	1.4%	-3%	317	4%	75	35	82.2%	2.7
\$100,000 - \$149,999	59	2.7%	-17%	799	-17%	233	61	85.9%	3.2
\$150,000 - \$199,999	149	6.8%	-10%	1,868	-11%	647	50	89.2%	3.9
\$200,000 - \$249,999	318	14.4%	6%	4,217	3%	1,445	48	92.2%	3.9
\$250,000 - \$299,999	432	19.6%	2%	6,318	-3%	2,223	66	93.6%	4.0
\$300,000 - \$399,999	564	25.6%	-11%	8,145	-16%	3,252	74	94.6%	4.5
\$400,000 - \$499,999	259	11.7%	-8%	3,801	-16%	1,626	95	93.7%	4.8
\$500,000 - \$749,999	268	12.2%	6%	3,591	-13%	1,721	79	94.2%	5.4
\$750,000 - \$999,999	66	3.0%	-15%	1,016	-6%	623	68	94.8%	6.8
\$1,000,000 +	48	2.2%	23%	610	-14%	620	119	90.2%	11.6
	2,205			30,800		12,485			4.5

* Closed listing counts are preliminary.

Closed Listings by Area for: November 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	Close to OL Price	New Listings	Active Listings	Pending Listings	DOM	Months Inventory
Area: 01											
2022	Nov	319	\$366,784	\$339,500	\$165	96.0%	392	1,356	304	63	3.3
2023	Nov	302	\$366,207	\$330,000	\$164	93.0%	388	1,460	264	85	3.7
Area: 02											
2022	Nov	89	\$288,619	\$278,457	\$148	95.0%	90	269	65	42	2.3
2023	Nov	66	\$257,230	\$250,000	\$142	94.0%	107	308	54	52	3.6
Area: 03											
2022	Nov	68	\$271,359	\$252,500	\$164	97.0%	95	197	65	24	2.1
2023	Nov	54	\$270,014	\$252,500	\$156	96.7%	63	191	46	41	2.7
Area: 04											
2022	Nov	66	\$306,918	\$304,750	\$161	94.0%	67	199	58	48	2.1
2023	Nov	45	\$316,910	\$295,000	\$168	95.2%	74	232	42	39	3.3
Area: 05											
2022	Nov	31	\$501,452	\$415,000	\$189	91.7%	28	98	24	54	2.1
2023	Nov	27	\$583,289	\$367,500	\$207	95.6%	49	144	26	44	4.3
Area: 06											
2022	Nov	22	\$519,677	\$440,000	\$214	95.7%	36	101	25	32	1.9
2023	Nov	30	\$496,388	\$455,000	\$201	94.7%	59	143	31	27	3.4
Area: 07											
2022	Nov	43	\$164,655	\$170,000	\$137	90.3%	55	157	34	51	2.8
2023	Nov	37	\$157,742	\$175,000	\$135	89.2%	58	218	23	70	5.3
Area: 08											
2022	Nov	36	\$241,717	\$226,000	\$152	92.4%	50	146	29	68	3.4
2023	Nov	30	\$238,556	\$220,000	\$141	90.9%	47	148	13	54	4.3
Area: 09											
2022	Nov	52	\$377,114	\$297,500	\$207	87.4%	63	175	30	63	2.7
2023	Nov	34	\$362,753	\$275,000	\$191	88.7%	79	255	26	79	6.4
Area: 10											
2022	Nov	85	\$613,471	\$515,000	\$201	93.4%	78	374	84	66	3.3
2023	Nov	72	\$624,988	\$486,500	\$218	95.8%	108	411	63	81	4.0
Area: 11											
2022	Nov	11	\$293,455	\$235,500	\$222	89.8%	22	89	11	55	6.0
2023	Nov	7	\$360,475	\$366,500	\$253	94.1%	25	103	6	63	8.4
Area: 12											
2022	Nov	22	\$186,320	\$163,025	\$158	92.6%	63	182	18	51	5.0
2023	Nov	16	\$191,457	\$172,000	\$149	85.8%	58	226	11	40	9.4
Area: 13											
2022	Nov	39	\$506,894	\$475,000	\$228	93.2%	56	137	36	36	2.5
2023	Nov	43	\$595,178	\$451,250	\$257	92.5%	61	184	35	43	4.6
Area: 14											
2022	Nov	60	\$328,419	\$315,250	\$180	96.0%	60	138	49	31	1.7
2023	Nov	54	\$317,312	\$317,750	\$166	96.3%	77	168	33	36	2.6
Area: 15											
2022	Nov	43	\$269,348	\$265,500	\$157	95.1%	65	145	46	46	1.9
2023	Nov	34	\$261,526	\$250,000	\$158	96.5%	68	197	27	50	3.5
Area: 16											
2022	Nov	88	\$271,983	\$259,950	\$151	95.5%	86	262	64	35	2.2
2023	Nov	69	\$285,671	\$279,000	\$150	95.0%	106	309	50	44	3.6
Area: 17											
2022	Nov	147	\$304,636	\$284,990	\$156	95.8%	188	561	121	58	3.0
2023	Nov	98	\$294,004	\$255,000	\$145	93.6%	137	508	91	83	3.5
Area: 18											
2022	Nov	121	\$517,005	\$459,500	\$189	96.8%	201	520	128	38	2.6
2023	Nov	152	\$533,948	\$498,000	\$193	95.4%	169	588	122	65	3.4
Area: 19											
2022	Nov	53	\$207,555	\$208,000	\$153	93.5%	78	220	39	42	3.3
2023	Nov	41	\$234,204	\$223,000	\$150	93.0%	107	314	46	65	5.4
Area: 20											
2022	Nov	111	\$267,746	\$256,990	\$164	94.5%	122	507	83	63	3.9
2023	Nov	100	\$264,497	\$261,000	\$150	89.6%	145	561	127	100	4.1

Closed Listings by Area for: November 2023

Single Family: All(New and Existing)

Year	Month	Closed Listings*	Average Price	Median Price	Price/Sqft	Close to OL Price	New Listings	Active Listings	Pending Listings	DOM	Months Inventory
Area: 21											
2022	Nov	32	\$187,093	\$177,500	\$145	88.8%	50	158	31	49	4.0
2023	Nov	23	\$199,118	\$207,750	\$145	89.3%	52	163	33	70	4.8
Area: 22											
2022	Nov	48	\$199,406	\$192,250	\$150	93.3%	59	156	32	40	3.3
2023	Nov	33	\$186,854	\$187,000	\$143	90.5%	48	171	22	39	4.2
Area: 23											
2022	Nov	73	\$267,899	\$269,900	\$167	94.4%	115	416	113	43	3.4
2023	Nov	159	\$261,475	\$255,000	\$151	91.5%	269	684	164	64	4.5
Area: 24											
2022	Nov	19	\$370,758	\$350,000	\$231	92.1%	33	150	11	51	6.1
2023	Nov	19	\$446,765	\$435,000	\$202	88.5%	25	173	11	82	9.4
Area: 25											
2022	Nov	35	\$1,087,712	\$660,000	\$307	92.7%	57	232	28	49	4.2
2023	Nov	47	\$759,363	\$608,500	\$267	91.3%	69	281	30	83	5.5
Area: 26											
2022	Nov	187	\$528,647	\$473,000	\$226	93.9%	244	952	150	63	3.7
2023	Nov	195	\$483,780	\$419,990	\$217	92.8%	297	1,339	162	77	6.1
Area: 27											
2022	Nov	218	\$349,913	\$334,400	\$179	95.2%	280	1,061	205	55	3.8
2023	Nov	217	\$338,093	\$314,000	\$170	93.5%	355	1,258	190	77	4.4
Area: 28											
2022	Nov	32	\$367,360	\$349,950	\$193	94.7%	60	233	43	51	3.6
2023	Nov	32	\$411,086	\$375,000	\$216	94.2%	68	309	30	86	6.5
Area: 29											
2022	Nov	21	\$259,185	\$260,000	\$147	92.2%	28	158	20	60	4.0
2023	Nov	24	\$242,476	\$190,000	\$151	90.6%	52	175	27	51	6.0
Area: 30											
2022	Nov	43	\$382,760	\$280,000	\$176	92.8%	43	212	33	49	4.4
2023	Nov	34	\$376,815	\$342,000	\$185	93.4%	54	266	44	69	5.3
Area: 31											
2022	Nov	79	\$412,028	\$361,000	\$215	89.8%	136	689	87	59	6.0
2023	Nov	116	\$464,642	\$355,000	\$221	90.5%	195	998	90	86	8.9

* Closed listing counts are preliminary.